

Themes for action

Tackling urgent water priorities





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Actions outlined in earlier chapters provide the all-important enabling environment for investment and management of resources. They cover the priorities established in the Vision by the World Water Commission – reinforcing messages from Dublin and Rio de Janeiro in 1992, stressing institutional innovation, and emphasising pricing and technical innovation. This chapter will discuss the application of these messages to actions in five urgent areas where water-related problems are severe or disastrously neglected.

Of the following five areas, the first two are critical to water resources management, the next two to healthy and dignified living for the poor, and the last for human safety:

- **Protecting and restoring water resources and ecosystems**
- **Achieving water-food security**
- **Extending sanitation coverage and hygiene education**
- **Meeting the challenge of urbanisation**
- **Improving flood management**

None of these areas is new, but almost 25 years on from the elaboration of the Action Plan at the 1977 UN Water Conference at Mar del Plata, urgent action is still needed along with renewed energy and commitment. The five areas are closely linked. For instance, irrigated agriculture, essential to meeting food needs, withdraws 70% of total water used and an even higher proportion in water-short areas. These abstractions are often at the expense of other users and can exacerbate water quality problems. Sanitation is a particularly acute problem in many rural and almost all urban environments; in some towns and cities, rivers are almost anaerobic as a result of the human wastes that routinely enter them leading to a dramatic deterioration in water quality downstream. The intense demand for water for agriculture and for growing mega-cities is leading to the mining of aquifers. Meanwhile, surface water quality is so poor that it cannot be used for human consumption and fish cannot survive. Some obstacles to progress are common to all five areas, stemming from deficiencies in the political or financial environment. But each area also has unique, complex and controversial issues that require special attention.

Highlighting these five urgent action areas should not lead to neglect of other important activities. The Vision meetings identified many other areas of concern, including rural water supply, drought management, and broader rural development. These are important in specific regions and are covered in the regional and sectoral Vision reports.

In the case of water supplies there has been great progress during the 1990s. Coverage levels in rural areas have steadily risen to a point not far behind urban levels, so that 65–75% of people in developing countries are now estimated to have access to safe drinking water. Maintaining the present rate of progress – 90 million more people served per year – would reduce the unserved by half to about 400 million by 2015. Full coverage by 2025 appears achievable and realistic. The water security target proposed for drinking water has therefore been set at the reduction by half of the proportion of people without safe and affordable drinking water by 2015. Increasing coverage of safe drinking water supplies continues to be seen as an important issue, therefore, but not one that is ignored, neglected, or needs a dramatic extra push.

“A coherent set of actions is urgently needed. No single set of universal actions would however be appropriate. Actions will differ depending on the context”.

Water and Nature Vision



The Vision estimates that mined groundwater is used to cultivate ten per cent of the world's food supply.

Protecting and restoring water resources and ecosystems

The world is slowly becoming aware of current abuses of nature and misuse of resources in which humanity is engaged – a pattern of socio-economic behaviour which is unsustainable and even unethical. Restoring water quality lies at the heart of strategies for eco-system and resource protection. Around the world many wetlands and river systems are over-used or severely polluted. Since quality and quantity are directly linked, the present over-abstraction of water and excessive discharge of waste back into the system multiplies the problem. Freshwater is only reusable downstream if quality is maintained. However, polluters often have no incentive to avoid pollution or to carry out clean-up operations, causing a vicious cycle of ever-worsening conditions.

As a result, eco-systems are under threat, creating negative impacts on human livelihoods and recreation. The costs of providing drinking water from these heavily polluted sources are spiralling. Good water quality is not a luxury, it is essential for humanity and for protecting eco-systems and environmental resources.

Everybody lives downstream and everybody must act responsibly to improve water quality. As already noted, it is essential to raise awareness of the importance of protecting the resource. People and organisations at all levels of society must work together to protect water and maintain its quality and cleanliness. The environment movement has had a powerful influence in establishing methods and the political will for improving water quality, and communities should build on this and – with support from the authorities – undertake clean-up programmes for the most polluted and populated areas.

Establishing standards for ecosystem protection

A necessary pre-condition for improving water quality is to establish realistic, financially viable and realisable surface water standards related to eco-system protection. (Standards already exist for drinking water.) These standards need to be developed to ensure healthy ecosystems for fish, human beings and other species. This requires the development of indicators, and once these are set, programmes must be introduced to ensure compliance. The European Union has introduced standards and laws that have led to significantly healthier rivers. Institutional restructuring may be needed in some countries to integrate existing water quantity and quality monitoring centres so that they can carry out regular quality-quantity inventories, and develop league tables of water 'health'.

To promote the establishment of standards it is recommended that a water security target is adopted, requiring all countries to put in place by 2005 standards for ensuring healthy ecosystems, and programmes for their implementation by 2015.

Protecting vulnerable ground water resources

Groundwater is especially vulnerable as its loss and deterioration are almost invisible. In the past 50 years groundwater has been mined indiscriminately. The Vision estimates that mined groundwater is used to cultivate ten per cent of all food. In many parts of the world, including in some with very large agricultural economies (Northern China, South Asia, North America) and in some major cities, the water table is plunging and groundwater quality has drastically deteriorated. Several cities are experiencing land subsidence and, in coastal areas, saline intrusion. Pollution and contamination are widespread; continued reckless use of groundwater will have serious implications for future water availability.

A major Groundwater Initiative at the global level is needed to raise consciousness of the crisis. A bottom-up approach with support from the international community is essential. A set of tools and services must be provided for practitioners to address local regulation and legislation issues and hydrogeological and institutional aspects of groundwater management. Groundwater must not be allowed to suffer continued neglect. In areas of severe over-abstraction the international community, donors and experts, should help resolve critical problems and develop measures to improve recharge and reduce abstraction. Society in general, and policy-makers in particular, need to learn more about the implications of this 'groundwater rush'. The groups who need to be informed include farming and domestic water user groups, political leaders at local and national levels, those who negotiate with riparian neighbours, and the public at large. A groundwater initiative will be developed as part of the follow up to the FFA.

Actions needed include:

- ▶ Professional hydrogeology associations should campaign to raise awareness on the risks to groundwater.
- ▶ Programmes of aquifer rehabilitation, remediation, monitoring and stocktaking for quality and quantity should be urgently introduced.
- ▶ Property rights should be established; as has proved key in many arid countries, including Mexico and arid US states.
- ▶ Effective groundwater licensing systems, as operate currently in UK, France, Spain and Western Argentina, should be established.
- ▶ Community-based programmes for the protection, rehabilitation and recharge of groundwater should be introduced.

Groundwater recharge and poverty alleviation:

In the mid-1980s, Tarun Bharat Sangh, an NGO working in the Alwar district of Rajasthan, encouraged the drought-prone village of Gopalpura to revive its traditional water harvesting tradition of capturing surface runoff. By 1998, this success had encouraged 650 other villages in the drought-prone district to undertake similar efforts, leading to higher groundwater levels, higher and more stable agricultural incomes, and reduced migration. With 70 villages building 238 water harvesting structures in one watershed, the 45 km long Arvari river which would earlier flow for a few months during the monsoon season now flows round the year making life easier for innumerable families living along it. Village communities around the Arvari river have even formed a voluntary River Parliament to regulate the use of the river and the groundwater resources of the watershed.

Prevent pollution rather than treat it

In many regions improving water quality is a priority issue. In Central and Eastern Europe, decades of neglect have left surface waters from the Baltic to the Balkans heavily polluted. Many of the measures already presented for realigning financial and economic practices directly benefit water quality – for example, pricing incentives to reduce water use and control pollution. Charging polluters has had a significant impact in many countries; examples include palm oil producers in Malaysia, and industries in China and the Ruhr region of Germany, which have responded to pollution penalties. Treating polluted waters should be the solution of last resort. If action is not

“The poor quality of surface water and groundwater in the Central and Eastern European region has been documented extensively. Indeed in the early 1990s the ability of water resources to meet human and eco-system needs was seriously threatened by continuing degradation of resource quality. Health risks from low water quality have been much greater than those accepted in OECD countries.”

Central and Eastern
Europe Vision



taken now to prevent pollution, the level of investment needed to cover the costs of wastewater treatment for cities and industries will become astronomical, possibly leading to macro-economic distortions.

Actions to prevent pollution include:

- ▶ Increase watershed management programmes to protect upper catchment forests and wetlands.
- ▶ Encourage waste minimisation, clean technologies, and reduction of pollution at source through training, environmental impact assessment and pilot programmes.
- ▶ Establish and enforce environmental legislation, incentives and policy instruments.
- ▶ Introduce industrial waste exchange programmes, such as those currently being piloted in Southeast Asia.
- ▶ Promote research and development of environmentally friendly agricultural industrial and household products.
- ▶ Accelerate adoption of the environmental standard (ISO Standard No. 14000) by large companies; promote certification for sound environmental management systems.
- ▶ Improve agricultural practice through new incentives, pilot schemes and training in the application of inorganic fertilisers and pesticides. (In Indonesia the reduction of subsidies on pesticides lead to lowered pollution and more efficient grain production).

Achieving water-food security

Agriculture will continue to use more water than any other area of human activity. The World Food Summit in 1996 and the Vision have recognised that feeding the ever-growing world population and solving the looming water crisis are inextricably linked. Unfortunately, the links between land use, crop production, food security, eco-system protection and water resources management are not well articulated and frequently not understood or ignored by policy-makers. They are also handled by different government departments with weak inter-departmental co-ordination.

On the one hand, the fundamental fear of food shortages encourages ever greater use of water resources for agriculture. On the other, there is a need to divert water from irrigated food production for other users and to protect the resource and the eco-system. Many believe this conflict is one of the most critical problems to be tackled in the early 21st century. Addressing it must become a priority for policy-makers if the world is to avoid twin food and water security crises. It is therefore recommended that, by 2015, all countries should have managed to improve water productivity and increase food production by 30% from water withdrawals. This will not be easy but with real commitment, mobilisation of adequate resources and their proper utilisation, it is achievable. Given the inevitable time lag between initiating action and securing resources, appropriate investment decisions are needed urgently.

Because of its political sensitivity, the vital link between food and water security has only very recently been the subject of public debate. The topic cannot be raised without addressing such concepts as household subsistence, investment choices, vulnerability to drought and famine, and trade in agricultural products versus self-sufficiency. So far, access to cheap

food imports has often enabled governments to avoid the tough decisions needed to improve water use efficiency in agriculture. But there is a strong likelihood that they will no longer be able to rely on food imports since political pressures in temperate zone countries are likely to reduce agricultural subsidies and seek controls on environmentally damaging farming practices.

Food and water security for all the world's inhabitants can only come from concerted action to achieve more crop productivity from every drop of water available for agriculture and from every unit of investment, thus maximising efficiency and cost effectiveness. This requires actions that address both rainfed and irrigated agriculture at local, national and international levels, so that water is no longer regarded as a cost-free and infinite resource, but as an input whose relative value against other inputs must be factored into costs and prices. Agriculture comprises many important elements other than food crop production, such as livestock, non-food crops and fisheries; however, the priority from the water resource perspective is water for food.

It is inevitable that in regions facing water stress, water will be diverted from low value agriculture. In countries like Israel, Cyprus and Malta, governments have successfully moved their populations into other activities, including industry, commerce, and tourism. Agriculture is mainly restricted to high value export crops, and most food is imported rather than produced at home. The value of 'virtual water' (the water imported in food grown elsewhere where water is more plentiful) in food security must be recognised. Where countries have made the political decision to forgo domestic food security, and have prospered economically from that decision, they have achieved food security through trade. Other countries may learn from their experience.

Getting more from rainfed production:

Yields need to be raised in both irrigated and rainfed agriculture and the issues are complementary. Highly productive rainfed agriculture has traditionally been practised in the temperate areas of Europe and North America, but environmental concerns (such as the heavy use of agro-chemicals and other inputs) and changes in policy are likely to slow future growth in production from such areas. There are other climatically favourable areas, such as in parts of China, where strenuous efforts are needed to close the gap in yield from rainfed agriculture between traditional and modern farming systems.

In the less favourable agro-climatic zones, where rainfall is low or very erratic, as in much of sub-Saharan Africa, farmers are unlikely to invest in adequate fertilisers, crop protection measures and good quality seed. Here research, including bio-technology, is needed to develop and then introduce drought-resistant crops and simple water harvesting techniques for supplementary irrigation.

In some regions, rainwater harvesting, a traditional technique with considerable potential, can help to meet the water and irrigation needs of the poor and to recharge depleted groundwater aquifers. With increased community participation in water management, this tradition – which has been in decline – can be revived and promoted. However, appropriate agriculture and soil conservation techniques are needed to ensure sustainability.

“Irrigation management institutions need to be reformed, making them user-controlled and self-financing. New missions for public irrigation agencies should be agreed and systems of charging for water and rural electricity established to recover at least the costs of operating and maintaining supply and delivery systems.”

Vision for Water for Food

The links between land use, food security, eco-system protection and water resources management are not well articulated and frequently misunderstood.



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Recommended actions:

- ▶ Promotion of community-based water and soil conservation techniques such as rainwater harvesting, terracing and a mix of small-scale water storage approaches. Informal supplementary irrigation methods can also be used to enhance production on smallholdings in Africa.
- ▶ Measures and incentives should be taken to increase the use of fertilisers in parts of Africa and other regions where soil nutrients are naturally extremely low.
- ▶ Promotion of better education for women and enlightened policies to give women greater access to inputs such as credit and land/water rights, especially in sub-Saharan Africa where women are often the main household food producers.

Multiple benefits: the Chikava Garden scheme, Masvingo, Zimbabwe

As part of their small dams rehabilitation programme in Masvingo, CARE Zimbabwe, aims to boost the nutritional status of families in the newly irrigated area by encouraging vegetable production. The 92 participants, all women, produce a surplus to family requirements for sale to local householders, local businesses and the local school. The women have used some of the money from the garden to organise a playgroup for the children, which enables them to devote more time to their gardens while confident that their children are well looked after.

Trade food as well as grow it:

In many parts of the world limitations on the water supply and diversions of water for other purposes will limit the scope for production increases and food security will increasingly depend on trade. Locked within all imported crops is the water that has been used to grow them, known as 'virtual water' and importing food can thus transfer water from abundant to scarce regions. However, political and economic factors combine in many parts of the world (such as parts of the Middle East) to create national insecurity which in turn leads to reluctance to be dependent on food imports. More open trade regimes linked to regional security-building could overcome this reluctance.

As was evident in the Seattle World Trade Organisation (WTO) meetings in late 1999, the whole topic of international trade is highly charged and fraught with sensitivities. The World Water Commission emphasised that protectionism within the industrialised countries, and the detrimental effect this has had on trade, has implications for water security. Apart from discouraging agricultural reform, the effect is to close export markets to poorer countries and weaken calls for more open markets. Attempts by External Support Agencies to realign financial practices in developing countries are also weakened. On the other hand, many of the poorest and most vulnerable importing countries rely on cheap food to feed the urban poor. Drastic increases in world prices could lead to serious instability or civil strife.

In many countries food production is adequate but many people lack the income to purchase it; this needs to be addressed as part of a wider development agenda. Unrestricted access to food markets for the most vulnerable countries would benefit poor consumers, and could be built into trade agreements. However, this is unlikely to meet universal acceptance in the short term. This highly political and complex international issue needs to be given urgent attention by international organisations.

The following actions can help:

- ▶ Establishment of a Consultative Group under international auspices to take food trade higher up the political agenda. The Group should assess the implications of market liberalisation on access to food by the poor and on the use of water by agriculture.
- ▶ Establishment of national policies for food security that recognise trade as a key element.
- ▶ Establishment of programmes in water-poor countries to create jobs in low water-use activities, as a precursor to any reallocation of water away from agriculture.

Enhancing crop productivity per irrigated drop:

Resolving water-food security and improving crop productivity per drop and crop productivity per unit of investment are particularly important for irrigated agriculture in the 21st century. Traditional supply-side ways must now adapt to the demand-based approach to allow for other urgent uses of the scarce resource, especially in Asia which has about 50% of the world's irrigated land. According to the World Food Summit, 1996, much of the extra food production must come from irrigated agriculture. Considerable improvement can be achieved on existing irrigated land, according to the Vision's Water for Food and Rural Development Sustainable Scenario for 2025, new irrigated areas must be developed at a rate of 0.3% per year (10% over the next 25 years) to meet expanding food requirements. This would increase the overall area from the present 268 million ha. (FAOSTAT) to almost 300 million ha. in 2025. More reliable water supplies should improve irrigation performance and entice farmers to invest in fertilisers, pesticides and high quality seeds.

The Vision identified closing the yield gap for both rainfed and irrigated land as the most important action in meeting the food challenge. Yield levels in all irrigated areas should be raised to levels currently attained under irrigation in Australia and the USA, without substantially increasing present water withdrawals. Performance of irrigation systems must be improved, and further land degradation in irrigated areas due to salinity prevented. New investment should also focus on reclaiming the considerable area of degraded land lost each year to waterlogging and salinity. Reuse and better treatment techniques for recycling poor quality water for agriculture should be a priority.

Policies and financial instruments must be developed to give farmers an incentive to use their water more efficiently. Technically, there is little difference between the service delivery function of water supply to industry and households, and to canal-based irrigated agriculture. Private sector operators would act as a catalyst to bring in modern water saving technologies as well as introduce more customer focus. The private sector may also galvanise the government into introducing regulation, pricing and performance measures, all of which would help to transform public sector agencies. Increased cost recovery, channelled back to systems, will contribute to improved maintenance and lower water losses.

There are many models, mainly in developed countries, of public-private partnerships (see *Investing for a secure water future*) and an appropriate model must be found to suit local conditions; the most important feature is to ensure less dependence on central government budgets and administration. If private and public operators in poor rural areas need financial support from governments, subsidies should be transparent, be used to improve water use efficiency, and support better service delivery. Pilot systems should be initiated with donor support.

Closing the yield gap for both rainfed and irrigated land is the most important action for meeting the food challenge.



Technically proficient NGOs are needed to support these water user groups to help them to develop productive livelihoods.

Recommended actions include:

- ▶ Countries should introduce demand management practices and other incentives in irrigated agriculture. Income from fees should be used directly on system O & M.
- ▶ Investments should be focused on improving performance of existing systems and on new developments for re-use of water, prevention of land degradation and reclamation of degraded land. New land developments should be critically assessed and if necessary regulated to ensure water availability.
- ▶ Governments should reform or dismantle inefficient central irrigation bureaucracies and rebuild vibrant autonomous locally based authorities answerable to the farmers.
- ▶ Private sector modes of operation should be introduced in the management of irrigation distribution systems, learning lessons from and forming partnerships with the water supply industry.
- ▶ Irrigation infrastructure should be included in the Public-Private Infrastructure Advisory Facility (PPIAF), a multi-donor technical assistance facility aimed at helping poor countries improve the quality of their infrastructure through private sector involvement.

Autonomous irrigation supply company:

The Goulburn-Murray Water Company in Australia, wholly equity-owned by Victoria State government, operates independently to provide irrigators (using almost 70% of the water) as well as other users with a reliable supply, based on a well established mechanism for seasonal allocations with licenses and water rights. The company guarantees this allocation at 97% reliability. If water resource assessments show additional water is available, it is sold to users. The company covers an area of 640,000 km². Customers are involved in decision-making through Water Services Committees. Since users became responsible for paying all costs, both of operation and future investments, operating costs have been cut by 40% and rehabilitation and future investments have been modernised with an asset management programme and a sharp reduction in the costs of replacement.

Involving the farmers:

A major feature of irrigated agriculture over the last ten years has been the turnover of irrigation schemes to farmer management – usually through some form of Water User Group. The phenomenon is still not very well established and considerably more grassroots support is needed to make it effective. Moreover, more support systems are needed to ensure that O & M is carried out under farmer management. Technically proficient NGOs are needed to support these water user groups to help them to develop productive livelihoods as well as provide social or humanitarian services. Experiences gained in community-level water supply projects could be useful. Community action should also target rural employment creation opportunities outside agriculture.

Recommended actions include:

- ▶ Providing long-term technical support to make farmer turnover sustainable.
- ▶ Involving NGOs and farmer groups in community activities to raise agricultural efficiency and establish other rural development activities as alternatives to crop production.
- ▶ Promoting small-scale smallholder schemes for supplementary irrigation, especially in Africa, using cheap modern methods, for example the low cost low-lift pumps developed by Approtech in East Africa.
- ▶ Improve extension services to cover irrigated agriculture and provide greater access to extension services for women farmers.

Farmer Managed Irrigation:

The International Water Management Institute, a CGIAR centre, has been documenting and studying Farmer Managed Irrigation Systems (FMIS) for many years and FMIS is gradually being adopted by many governments with donor support. Mexico is perhaps the best known example, where a water law of 1992 paved the way for turnover. About 90% of the irrigated area has now been transferred to farmer associations who have management autonomy with government providing technical assistance. In India, the state government of Andhra Pradesh has recently started a massive turnover programme. There is considerable need for NGOs and community groups to become involved in this process to provide assistance to resource poor farmer groups to ensure successful transfer.

Water for Food Vision, 2000

Mechanisms to achieve water and food security:

Most of the ideas for action put forward so far require development and further debate. Divergent perceptions of irrigation – on the one hand a service essential for food production, on the other a wasteful and polluting water user – must be reconciled, and the groups holding different views encouraged to communicate and understand each other's perspective. Building on the momentum generated by the Vision exercise, all stakeholders must take steps to work together to develop clear programmes of action for achieving both water and food security. This will mean reconciling the need for expansion of more efficient irrigated agriculture in those regions where this is possible without affecting other users and minimising any negative impacts on eco-systems. It also requires the development and promotion of modern technologies and reuse of marginal quality water.

The recommended action is:

- ▶ Establishment of a Task Force to develop a programme of action on water-food security. This could be a programme of the GWP under the auspices of the on-going development of the Framework for Action, and completed by August 2001.

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Waterborne sewerage requires large volumes of water for transporting waste. Often this water has then to be expensively purified for re-use.

Extending sanitation coverage and hygiene education

Sanitation coverage is very poor in almost all developing countries. In rural areas, sanitation coverage actually declined during the early 1990s and overall in urban areas it remains below 60%. Present progress is not keeping pace with population growth although there are indications of recent improvements. Unless urgent action is taken now, there will be over 4 billion people unserved by 2025. An immense effort is thus needed to accelerate coverage. A target should therefore be established to reduce the proportion without access to hygienic sanitation services by at least one half by the year 2015. Given the present low level of activity it will take some time to develop momentum and a huge effort will be needed to reach this ambitious target. The most urgent priority is a hygiene education campaign in all schools.

The choice of technology will have a major effect on water demand. Waterborne sewerage requires large volumes of water (in the order of 100 litres per capita per day) for transporting waste. Often this water has then to be expensively purified for re-use. Waterborne sewerage should thus be the technology of last resort. There are many hygienic alternatives and Japan, the country with the highest life expectancy in the world, has only 39% coverage with conventional sewerage. Technological innovation therefore has a key role to play.

Low standards of public health and endemic diarrhoeal disease are closely associated with lack of sanitation and poor hygiene. The critical need from a health perspective is in crowded and insanitary slums and shanty-towns; but many rural areas, at least in South Asia if not in Africa, are similarly becoming very congested. The convenience, safety, and privacy (an important value for women) of outdoor defecation is rapidly dwindling. It must be recognised that people wish to improve sanitation facilities for these reasons as well as for health and human dignity. Greater investment in hygiene and health education programmes will significantly increase the demand for sanitation facilities.

Actions:

- ▶ Raise awareness through international networks and initiatives on sanitation, such as the Water and Sanitation Programme's (WSP) Urban Environmental Sanitation Network and the Global Environmental Sanitation Initiative of the WSSCC.

The importance of laws and policies

Making water governance effective has already emphasised the importance of appropriate policies and institutional frameworks; they are certainly of vital importance in the field of sanitation. The principle of subsidiarity holds in this area; sanitation services should be developed and provided at the lowest possible local level. Nevertheless central government can play an important catalytic role by establishing the right incentives.

In the late 1980s politicians in Europe decided that the provision of urban sewage collection and treatment facilities was fundamental to the well-being of all 350 million people in the European Union's Member States. They adopted the EU Urban Waste Water Treatment Directive in 1991 requiring all Member States to provide these facilities in a phased programme ending in

2005. They provided funds for certain countries that needed particular support over this period. Progress is regularly monitored at European level. This Directive is an example of politicians having the will to ensure that all their citizens have access to particular services. It has provided a model that other countries are also adopting.

The following is recommended for action:

- ▶ Governments should establish laws and policies that promote sanitation and facilitate subsidiarity, and accompany these with programmes of support to local communities and local governments.

An example of good sanitation policy development:

The Government of Zambia adopted a new National Water Policy in 1994. Among other policies, this gave operational authority to local authorities, keeping co-ordination and regulation at the national level. It was clear to the government and external donors that sanitation would need special emphasis so a Working Group on Sanitation (WGS) was established and supported by UNICEF and other donors. The objective was to develop a national sanitation strategy.

The WGS is a small group of people from the Government, donors and NGOs. Within 18 months it had developed a strategy by a consultative process and submitted it for Cabinet approval, and prepared plans to implement the strategy. In reviewing the good progress on national-level collaboration on sanitation, UNICEF identified three key factors: active participation by many people in the discussion workshops, establishment of WGS at a working level, closely linked to actual field work and finally interest in the WGS on the part of the Government.

Promoting hygiene education:

The Water for People Vision 21 report stresses the importance of hygiene education as the base on which sanitation services depend. Hygiene promotion programmes using social marketing techniques can have great impact in raising people's priority for sanitation. Experience from Pakistan and Nepal and other South Asian settings suggests that, once stimulated, people will carry out their own sanitation improvements with little or no external subsidy. This avoids inappropriate external support that often fails because the beneficiaries are not yet convinced of the need.

Recommended for action is:

- ▶ Instigation of major sanitation awareness campaigns, using social mobilisation techniques (such as Clean Community Days) and gaining endorsement from political and religious leaders.
- ▶ Accelerate hygiene education programmes, especially in schools, to promote demand for environmental sanitation; all sanitation investment programmes should include an education component.

"Sanitation must take its rightful place as a major intervention for improving the human condition. Inclusion of sanitation and hygiene education with water supplies affirms that these are three independent, though interlinked, interventions, each of which can have a positive impact on people's lives and on a healthy environment. Future planning needs to reflect this synergy."

Vision 21 for Water Supply, Sanitation and Hygiene



Where human waste disposal is promoted as part of a cleaner living environment, communities will adopt installations they can afford.

An example of integrating hygiene education in sanitation projects:

The Nepal Water for Health (NEWAH) is an NGO that has recognised the need for hygiene promotion and education as an integral part of water and sanitation projects since its inception in 1992. NEWAH treats hygiene promotion holistically, helping with the supply of water, the building of latrines and the raising of awareness of what hygiene is and what good hygienic behaviour can do for the community. Hygiene promotion starts before water supply construction, in discussions with the community about the existing situation and their perceived needs. Health motivators (mostly women) are recruited from within the community for each project, trained and supervised by NEWAH's professional field staff.

Recognising the importance of community collaboration:

Toilets are usually household facilities, but without their widespread installation the whole community suffers from an unpleasant environment. Almost every community desires waste removal and a clean environment, even where certain individuals do not perceive these needs. Where human waste disposal is promoted as part of a cleaner and healthier living environment, communities will be encouraged to adopt and maintain technologies and installations they can afford.

The recommended action is:

- ▶ Establishment of campaigns to promote sanitation on the basis of a 'healthy environment', a broader and socially more attractive concept than excreta disposal. Such an approach gives sanitation an importance in its own right rather than as a weaker and less attractive add-on to drinking water supply.
- ▶ Having raised people's priority through hygiene education, external agencies must respond to requests for appropriate materials and components and mechanisms established for micro-finance to respond to the demand.

Educating communities to want sanitation:

A 'latrine revolution' in China's Henan Province has provided an outstanding example of political commitment and strong local leadership. It started in 1987 in a few villages in Yucheng county because of the efforts of Mister Latrine, the physician Dr Song Lexin. It became a provincial programme in 1989 with full support of the Provincial Governor. By 1995, nine of the ten counties most advanced in latrine coverage in China were in Henan Province. Dr. Song had gone from village to village on his bicycle, discussing the benefits of his latrine with the villagers. After the villagers he visited experimented with a demonstration latrine, they gradually saw that the manure from this latrine made their apples grow larger and sweeter. Conviction that the latrines had made their villages richer was evident even eight years after the 'revolution' began. Most of the latrines were still found to be kept very clean, thanks to the efforts of village women. In most cases, the communities themselves pay 90% of the total costs of their improved latrines. Efforts are underway to develop a revolving fund and other credit options to help spread latrine improvement to poorer villages in the province.

Involving women:

Both men and women receive health benefits from improved sanitation. Women also derive additional benefits as their needs for personal hygiene are greater. So sanitation significantly benefits women, and indeed women consistently state sanitation as a higher priority than do men. Women also have a greater understanding and interest in its benefits for health, privacy and convenience. It is therefore particularly important that women's views are respected and acted upon by the people and organisations who make decisions about sanitation.

The opportunity for influence in the field of sanitation in turn gives women more confidence to lead development activities in general. Sanitation is thus an active force in promoting women's influence and involvement. Many women's organisations have been involved in hygiene education and sanitation programmes and this needs to be supported. Efforts should be made to facilitate knowledge-sharing between organisations, and also with government bodies, international institutions and development organisations. Resources should be directed at assisting women's organisations in the capacity-building exercises that they say they need.

The recommended actions are:

- ▶ Establish capacity building programmes specifically targeted at women and sanitation
- ▶ Explore, encourage and develop the rich mine of original solutions for promoting sanitary facilities that exist within women's organisations.

Involving women in Indonesia:

In west Lombok, the Indonesian Women's organisation (PKK) drew up lists of beneficiaries for latrines and set up a village production centre where local boys learnt how to make sanitary wares with UNICEF funding the materials. Previous efforts to promote latrines were discouraging but the PKK built 20,000 within months and by the end of 1994, sanitation coverage in West Lombok was nearly universal. This success is credited to the pressure women exert on the menfolk and the emphasis on hygiene as part of religious duty. This success prompted the creation of a movement called Clean Friday an idea taken up throughout Indonesia and launched in 1994 by the President.

Children First by Maggie Black, OUP 1996

Providing the right sanitary systems:

Many alternatives to the water-profligate waterborne sewerage systems have been developed. In South America, small diameter shallow sewage systems separate solid and liquid waste. These systems use much less water and are cheaper than conventional systems. Other alternatives include ecological pit latrines (with or without water operation). New methods need to be developed to tackle the special challenges of providing less water-wasteful systems, and affordable services to the urban poor.

In India, small scale urban and rural sanitary ware enterprises have been encouraged, and are producing affordable local products. Rural Sanitary Marts form part of this programme; the Marts educate people about hygiene and sanitation, creating demand for improved sanitation; the volume of demand ensures that necessary sanitary items (such as latrine components) are available locally at a reasonable price. This model is now being replicated in Nigeria, with UNICEF assistance.

Women also have a greater understanding and interest in the benefits of sanitation for health, privacy and convenience.



By far the fastest rate of urban growth is taking place in slums and squatter settlements, many situated on waste ground.

The necessary actions are:

- ▶ Promotion of small-scale urban and rural sanitary ware enterprises as in India. NGOs should be supported in their work on hygiene education, and in the search for innovative sanitation solutions.
- ▶ Invest in technological innovation to meet sanitation needs in a wide variety of contexts.

An innovative sanitation NGO:

Since 1990 an Indian NGO, Sulabh International, has pioneered many innovations in urban sanitation. It has developed and built over 1 million cheap hygienic twin-pit pour-flush household latrines. Its designs have been adopted by many Indian and international organisations. Sulabh also designs, constructs and operates hundreds of public sanitation blocks in poor urban neighbourhoods: men pay to use these blocks, generating enough money to maintain the facilities well and to allow free use by women and children.

Meeting the challenge of urbanisation

Urban populations are growing as never before. This is most conspicuous in the mega-cities of over ten million people, but can also be seen in less populous cities and towns. While today 45% of the world's population live in urban areas this proportion is likely to increase to 61% by 2025. Most of this increase will be in developing countries, where, by 2025 the urban population will double to some 3.7 billion people while the rural population will stay more or less constant at around 2.8 billion.

The level of urbanisation is presenting profound challenges to urban water management which are made more difficult by the relative lack of resources and capacity in those countries where the speed of urbanisation is most dramatic. By far the fastest rate of growth is taking place in slums and squatter settlements situated on waste ground, floodplains or unstable hillsides. A wide range of challenges have to be met that require the integration of all water-related services into overall urban planning. These services involve not only drinking water supplies, sanitation, and wastewater treatment, but the management of urban stormwater and run-off, flood management, and solid waste removal, all of which may be further complicated by possible climate change and sea level rise. Urban water management also links closely to public health through the control of water-related diseases, such as dengue fever, cholera, malaria, and typhoid fever.

Examples of actions that have improved the water status of urban areas include:

- ▶ The introduction of cost-effective and efficient sanitation and sewerage systems in crowded central and peri-urban areas.
- ▶ Management that is transparent, operationally efficient and financially sound.
- ▶ Public-private partnerships that introduce cost-efficiency and effectiveness without neglecting poorer neighbourhoods – as in Port-au-Prince, Dhaka and Ouagadougou.
- ▶ Programmes of water leakage control as in Quito.
- ▶ Support for small-scale private sector water service providers in urban areas, as in Senegal.

- ▶ Demand-led designs for water supply with targeted lifeline rates, as in innovative privatisation project in Guinea-Conakry.
- ▶ Incentives for the development and testing of innovative technical solutions to urban water and waste management problems.

Innovative technical options for water in cities:

- Small and medium scale modular treatment works can bring down costs of waste water treatment
- Desalination of water in coastal cities to become more economically viable, offering the options of providing drinking water in a separate system from supply for other purposes
- Bio-remediation for waste water treatment and solid waste disposal.
- Cheaper energy through solar power to increase the options available and reduce costs.

Integrating water into urban spatial and economic planning

Although there are examples of impressive achievements in some of the world's urban areas, much more must be done to ensure that water and waste management issues are seen as vital elements of urban planning. Concerted efforts linked to public-private partnerships, cost-efficiency and demand management practices, and the integration of urban water resource planning in spatial and economic planning are required. Possible actions include the reduction of leakages, repair of decayed infrastructures, enhancement of managerial competence, consultation of users on affordable and adequate levels of service, and transparency and decentralisation of responsibilities. Urban waste is a threat to coastal environments and municipal wastewater treatment is likely to become one of the most costly water services. UNEP and others started work in 1999 on a strategic action plan to address sewage as a major land based pollutant and will report at a major conference in 2001.

The provision of urban water services needs to move towards a more differentiated model where different parties, including private non-formal operators and communities, as well as the traditional public sector, provide and fund water services, and service provision is differentiated according to capacity and willingness to pay. Continual reduction in energy costs, efficiency and advances in technology may also provide alternative solutions to scarce supplies -- for example, through desalination in coastal cities.

Recommended actions include:

- ▶ Integration of water services with other urban services – energy, transport, health services – into urban planning and the city's overall economic structure.
- ▶ Incentives for communal industrial effluent treatment (particularly for small scale industries), as in the Cairo programme to relocate tanneries to a serviced site.
- ▶ Sub-division of large cities into smaller manageable zones for service development and provision, as in Bangkok.
- ▶ Support for technological development and pilot trials for low cost, clean and efficient technologies for supply and waste treatment.

“In addition to the increasing water abstraction needed to meet urban growth, increasing waste loads in the form of garbage, liquid wastes and excreta discharged into water bodies are causing freshwater quality to deteriorate. National boundary and transboundary surface waters are both affected.”

West African Water Vision



Urban waste is a threat to coastal environments and municipal wastewater treatment is likely to become one of the most costly water services.

Water service provision in urban slum in Pakistan:

The people of Hassanpura, a slum community in Faisalabad, identified water as a top priority and asked Anjuman Samaji Behood (ASB), an NGO to help them with it. Hassanpura was not officially scheduled for supply until 2008, funds permitting. So ASB and the people decided to go ahead on a self-help basis, with the community providing 100% of the capital costs because they could see the future benefit of ending their dependence on expensive water vendors. The Faisalabad Water and Sanitation Authority (WASA) gave a Certificate of No Objection, and connected the community-built distribution pipeline to the mains supply. The municipal authority has gained a new, legal customer at minimal capital cost, while the people of Hassanpura have gained a cheap and reliable water supply. All this was only possible due to the collaboration between the community, ASB and WASA.

Strengthening existing initiatives:

The efforts of initiatives such as the Sustainable Cities Programme of Habitat/WHO, the Urban Water Programme of the Academie de l'Eau and the African Water Utilities Partnership of GWP should be widely replicated elsewhere. The recently created Cities Alliance provides a mechanism to tackle the urban challenges. This is a global coalition of cities and multi-donor partners (UNEP/UNCHS/World Bank and others) and private sector and civil society partners. The Alliance aims to improve the efficiency and impact of urban development by analysing economic prospects, establishing a city development strategy, identifying priorities for action based on stakeholder visions and improving living conditions of the urban poor through urban regeneration. External resources will add value to the efforts of local partners. The Cities Alliance initiative and the proposed City Alliance Trust fund should embrace urban water management as a priority activity.

Urban programmes should fully integrate water issues and provide support such as:

- ▶ Financial advice and brokering.
- ▶ Help with formulating urban water improvement packages.
- ▶ Experience sharing on efficient techniques for such activities as low water use sanitation, dengue fever eradication, water treatment rehabilitation and leakage/non-revenue water control.
- ▶ Advice on urban water resource planning and its integration in city planning.
- ▶ Management training of urban water planners and operators.

Improving the management of floods

Floods are the most common natural disaster, causing the greatest number of deaths and damage. The hazards to human life are increasing; floods killed almost a quarter of a million people in the period 1987-96, over 90% in Asia. Increased flooding is the result of growing pressure on floodplains, substantial damage to watersheds, and perhaps also climate change. In industrialised countries, improved flood management has led to a dramatic reduction in deaths and human suffering even though economic losses have increased. Loss of life and human suffering can be prevented and the international community should work towards halving the number of deaths from floods and climatic disasters by the year 2015.

Climate change has important implications for flood management especially in coastal towns and cities, with possible sea level rise and storm frequencies and flooding along coasts and in estuarial areas. Additional studies and research are needed to understand these threats and to monitor and understand rivers and river basins vulnerable to flooding.

Floods are not always a hazard. They may also sustain aquatic life and riverine biodiversity, recharge aquifers, enrich soils and in some of the world's poorest areas they are the main source of irrigation. The challenge is to manage floods and mitigate the dangers they pose rather than contain them at any price. This calls for the holistic, river basin based approach to water management, already discussed in *Generating water wisdom*. Watershed management, incorporating forestry management, has become increasingly recognised as important in managing floods. Changes in land use and vegetation cover affect water regimes and may be used advantageously as part of a set of complementary measures (see sections on groundwater and rainfed agriculture). Balanced against other impacts, watershed management can serve as a key component through both direct and indirect impacts such as run-off control and the reduction of erosion/sedimentation rates.

Actions to reduce the impact of floods and maximise upstream benefits:

- ▶ Flood management must include integration with other land use plans and programmes, particularly to ensure proper watershed management; there is growing evidence linking upstream deforestation with downstream flooding events.
- ▶ Watershed management should be promoted as part of multi-beneficial community based rural development programmes for agriculture, forestry and rainwater harvesting.

Appropriate flood management will vary depending on the specific nature of the river basin and local social reality. In areas of particular hazard, it will include flood warning systems, structural flood mitigation measures (such as creating natural storage and flood protection) as well as non-structural measures (such as land use planning and regulation, flood forecasting and disaster preparedness, flood plain zoning), disaster impact mitigation and post-disaster support programmes. Flood management measures should be complemented by awareness programmes that inform builders, residents and industries about flood risks and provide practical messages of how to live with and not against the rivers. Where floods sustain livelihoods, flood management should try to maximise the positive impacts of floods on fishery, farming and aquatic eco-systems. Any river diversion work should be designed on the basis of environmental channels that retain many of the natural features.

"We have to learn that we can not avoid every disaster and that we have to live with floods and droughts".

Sector Consultation:
Water in Rivers



Floods may also sustain aquatic life, recharge aquifers, enrich soils and in some of the world's poorest areas they are the main source of irrigation.

The following actions can help to reduce the impact of floods:

- ▶ In each country priority basins must be identified and flood management plans based on structural and non-structural measures for flood mitigation and/or flood use should be developed. Ideally, these flood plans would be administered as part of wider basin management. One model to follow would be the Rhine flood action programme developed in reaction to the floods of 1993 and 1995.
- ▶ Improve national capacity to plan strategically and establish flood warning and forecasting mechanisms. Nations must develop the capacity to provide disaster relief and rehabilitation.
- ▶ Flood awareness campaigns need to be launched to prepare the public for appropriate action in the event of flood. Where relevant, flood risk should be recognised in building design practices and spatial planning.

Flood warnings:

In 1996 the Environment Agency became the lead body for the dissemination of flood warnings in the UK. The Environmental Agency adopted a system of flood warnings, aimed at building a direct partnership between the public and the agency. Local flood warning dissemination plans identified which areas would be warned, and how. A national programme to increase awareness of flood warning arrangements was targeted at those living in high flood risk areas. An annual campaign is now run using a variety of media from local radio to national television. Many methods are used, including floodcall, and automatic voice messaging systems have also been introduced so that direct pre-recorded alert messages can be sent to a selected group of telephone numbers rapidly.

The Flood Action Programme in Bangladesh also worked towards improved flood warnings. It developed a modernised and expanded telemetric network, a real-time flood forecasting system, a public awareness programme and an improved dissemination system for flood messages.

In the monsoon regions in Asia, inter-seasonal water transfer through new multi-purpose storage still provides opportunities for economic development through hydropower and irrigation and protection of livelihoods from flood disasters. Recent experience, however, has also shown the extreme caution required to avoid and curtail negative social and environmental consequences of large dam construction. Another special concern is the siltation of reservoirs and rehabilitation or decommissioning of ageing dams. Concerns over the development of large dams has led to a significant reduction in the development even of smaller dams, although considerable scope and demand still exists, particularly in Asia. This impasse has led to the establishment of a World Commission on Dams. The Commission will report in mid 2000 and hopefully provide recommendations that can be adopted as a basis for assessing large dam development. In the meantime countries should prepare plans for the long-term development of water storage capacity and assess the recommendations of the Dams Commission once released.

Themes for action

Investing for a secure water future





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Investing for a secure water future

To meet the challenges of the Framework for Action and realise the Vision, investment in water resources must increase substantially. The two key challenges for the future are to increase significantly the level of investment in water infrastructure and services, and to improve the equity, efficiency, and effectiveness of investments in water.

The largest obstacle to achieving the Vision will be obtaining the required investment. Indeed many of the actions called for earlier in this report directly relate to securing investment. Meeting the investment challenges requires good governance and better decision-making as well as innovative technological solutions. It also requires heightened political awareness of the importance of water so that resources are allocated where they are needed. Investment is the key factor in tackling the urgent priorities just outlined.

This section examines the scale of the problem, and the amount of resources needed. Actions and investments are needed in all countries and regions. The poorer countries of the world have a greater need for financial support and this section focuses on the challenge of meeting the investment needs in the developing world. It will also discuss where the additional resources may be found, and propose a set of actions that together can meet the twin challenges. The discussion is organised in three parts:

- **Assessing investment needs**
- **Meeting the resource challenges: bridging the gap**
- **Measures to support financial flows**

Assessing investment needs

Investments will be needed to serve existing and new members of the population. The Vision Staff Report estimates the total to be 7.5 billion people by 2025, under the sustainable scenario. Of this the main increase will be in developing countries with an expected increase from 4.6 billion to 6.5 billion people. The main investment issues thus relate to meeting the needs of the backlog of people in developing countries who at present do not have adequate services or a clean and sustainable water environment.

Increased investment will be needed in many areas to:

- Ensure the spread of drinking water supplies and sanitation facilities.
- Improve the efficiency and productivity of irrigation services.
- Protect the environment and the basic water resource through the clean-up of contaminated waters.
- Protect surface waters through the treatment of municipal and industrial discharges to watercourses or aquifers.

The scale of the resource needs for achieving water security is hard to estimate. Agenda 21 estimated the additional cost of achieving water security at US\$56 billion per year. The World Bank has suggested that US\$60-80 billion per year is needed to provide basic water supplies and sanitation for all. At present, the total annual investment in water in developing countries is estimated at around US\$70-80 billion per year. As the following table indicates, achieving water security goals imply a doubling – at least – in the level of investment in developing countries to some US\$180 billion per year.

For drinking water, additional investment needs are relatively modest at US\$13 billion per year, since substantial progress has already been made in providing access to potable water. The investment costs for dealing with sanitation at US\$17 billion per year are not much higher than those needed for drinking water, but may be harder to mobilise for a number of reasons.

“The challenge is how to launch the upward spiral in which water resources development and economic development become mutually supportive.”

Africa Water Vision



The investment needed for sanitation – US\$17 billion per year – is not much higher than that needed for drinking water, but may be harder to mobilise.

Indicative annual cost of water services for developing countries
(US\$ billion per year)

	Today	Between 2000 to 2025 Estimated cost per year
<i>Access to drinking water</i>		
Annual cost	13	13
<i>Sanitation and hygiene</i>		
Annual cost	1	17
<i>Municipal waste water treatment</i>		
Annual cost	14	70
<i>Industrial effluent</i>		
Annual cost	7	30
<i>Agriculture</i>		
Annual cost	32.5	40
<i>Environmental protection</i>		
Annual cost	7.5	10
Total cost	75	180
\$billion per annum		

Notes: These figures are very approximate and assumptions used for the estimates are set out in Annex III. Costs for today represent broad estimates of the current levels of investment in water services. The estimates include about 15% of total cost for O&M although it is recognised that the actual O&M costs will vary widely.

Sources: Various, including Vision report for agriculture in 2025, Lane (1999) and ERM (1999) for water supply and sanitation.

Firstly, demand and a willingness to pay must be generated; secondly, raising funds from the private sector will take time; thus initial investment will depend on the traditional public sector and communities themselves.

Investment needs for improvements to irrigation, drainage and the necessary increase in irrigated area, are estimated at US\$40 billion per year, but much more work needs to be done to obtain realistic figures. This level of investment would improve efficiency and productivity and thus earn a good return. Municipal wastewater treatment to protect surface and groundwater quality could well cost over US\$70 billion per year. This value is based on future treatment of about 20% of municipal waste prior to discharge, which may not seem ambitious but given the level of investment needed for treatment plant, it will be challenging. Treatment of industrial effluent could also be costly and while technologies can produce cleaner production and reduce waste, some investment in end of pipe treatment will be inevitable if environmental standards and goals are to be met.

To put the cost of protecting the water resource into context it is useful to note the costs of achieving high water quality standards in industrialised countries. In the European Union, it is estimated that US\$150–215 billion is needed to achieve wastewater treatment and environmental goals. In France, annual expenditure on wastewater collection and treatment is around US\$8–9 billion per year (capital and current expenditure); in the UK investment in water services is around US\$5 billion per year. In the USA, the costs of implementing the Clean Water Act have been about US\$32.5 billion per year between 1990–95. These costs may be too high for many countries, but over time as incomes rise, demand for clean surface water

increases, as is likely to happen in the newly industrialised countries of Asia, and in the countries of the former Soviet Union and Central and Eastern Europe. The latter are prepared to invest heavily to meet water quality standards demanded by the European Union.

These high costs emphasise the importance of establishing optimal decision-making patterns. Resources need to go where they are most needed: where rivers are most contaminated, where the greatest number of people are at risk of disease or low quality of life, or where eco-systems are most fragile and vulnerable to damage from heavily polluted waters. Investments in clean surface water must be subject to careful cost-benefit analyses, which reflect as fully as possible the eco-system value of water protection and the value of clean water in people's quality of life.

Meeting the resource challenges: bridging the gap

The first challenge is to close the current resource gap for provision of all water services (treatment, supply, environmental protection). In practice this means there is a need to:

- mobilise new sources of investment from the international private sector;
- stimulate effective and efficient domestic private investment;
- integrate service development with the local consumer economy to generate enterprise and employment surrounding water services and wares.

At present the largest investor in water services in developing countries is government – the traditional public sector – which contributes around US\$50 billion a year. The domestic private sector, ranging from small-scale water vendors to private municipal and metropolitan utilities, contributes around US\$15 billion. International donors contribute a further US\$9 billion covering both water and sanitation services and irrigation and drainage. An investment newcomer is the international private sector, which now contributes around US\$4 billion a year.

Changing patterns in financing water

The balance between these sources has been changing dramatically. While international private sector funding is still less than 10% of the total, it has increased from virtually nothing over a decade. Between 1984-90 the international corporate sector invested US\$297 million in developing countries; between 1990 and 1997 the total was US\$25 billion.

Bilateral aid to water (comprising water supply and sanitation and water for agriculture) also increased during the 1990s, from US\$2 billion in 1990 to US\$4 billion in 1997, although the contribution of multilateral agencies, in particular the World Bank, fell from US\$1.6 billion to US\$1.2 billion over the period. So the period is characterised by a shift in emphasis from international donor to international corporate sector.

This pattern – using private sector resources to meet the challenge — will be important in the future. To meet the challenge, investment by all groups will have to increase, as the following table shows.

The pattern of movement from public to private sector will need to be sustained, with both domestic and international funds contributing. These increases are plausible, but need strong institutional support and capacity building, with special support from donors. Domestic governments have a role to support the poorest and meet social goals, investing in public goods where the private sector is unwilling or unable to participate. There is complementarity between the four sets of investors.

“Service rates for use of the resource must guarantee an adequate economic return. Subsidies – when justifiable – must be used to guarantee equity and universality of access to the resource. To achieve integrated and sustainable water resources management requires sizeable financial resources. Financing and investment tools must be developed – including private sector participation.

South America Vision



The pattern of movement from public to private sector will need to be sustained, with both domestic and international funds contributing.

Sources of funds for investment in water security in developing countries

	US\$ billion per annum		% of total	
	Today	Vision	Today	Vision
<i>In country</i> Governments, public sector	48	50	64	28
In country private sector (including small scale)	14	70	19	39
<i>International</i> Private sector	4	48	5	27
Multilateral and bilateral donor funds	9	12	12	7
Total	75	180	100	100

Notes: Estimates developed by Vision team and GWP Framework for Action Unit

International private sector

To date private sector investment has concentrated on relatively few countries in the Far East and Latin America, and is limited to water supply and sewerage projects. The reasons for this are to a large extent historical. There has been private investment in other utilities in these regions and once successful contracts have been implemented, more projects can follow. Where there is experience of setting up, negotiating and operating contracts, the perceptions of risk and uncertainty from both private sector and government are reduced. The other reason for the geographic focus is differences in government policy; countries in Africa have not yet moved so far towards the involvement of private sector in running utilities, although this pattern is beginning to change.

The water utilities sector is well able to make substantial investments to improve service delivery. A recent London stockbroker report puts the global market for water services at US\$370–380 billion by 2010, and private corporations seek to participate in these markets. However, attracting this investment will require that recipient countries have good water governance – strong regulatory frameworks, sound policies, and up-to-date laws. Utilising investment funds effectively and minimising the risks of exploitation by foreign companies will, additionally, require openness and transparency, stakeholder involvement, and efficient local management regimes. Both private sector and government need to ensure that the relationship is mutually fruitful.

A range of actions relating to legal procedures, contractual measures, charging structures – indeed governance – is needed. Governance and tariffs – at the heart of the matter – have already been discussed in *Making water governance effective*.

Measures needed to secure additional and more effective private investment include:

- ▶ Strengthen national institutions, with donor support for developing countries, to attract and benefit from private funds; water pricing and a stable investment framework are precursors to attracting private finance.
- ▶ Develop guidelines for good practice and support capacity building, training and pilot programmes for new efficient management.
- ▶ Introduce economic instruments (charges and tariffs), and use micro-credit and other innovative financing mechanisms to encourage investment at community level.
- ▶ Establish, in partnership with international organisations, a private sector led International Research Foundation or Water Innovation Fund to carry out research and training.

Domestic investment in water services

The role of domestic private sector funds is also emerging as significant, particularly in the small-scale and informal sectors.

For water supply and sanitation, there is an important distinction between formal private sector involvement, and smaller scale community-based or small-scale private initiatives for water supply. These latter include investments by water vendors in supplying water to households without connections; community-level development of water resources, and the private digging of wells by households or communities, which may or may not be registered or approved. These investors have been important in overcoming the shortcomings of public supply. Even though water vendors often charge prices well in excess of the costs of water supply, they provide a vital service where public provision has failed.

“Sustaining the required level of investment would require urgent steps to alter significantly the ‘business as usual’ approach prevailing in South Asia. Effective use of investment funds will also require openness and transparency, stakeholder involvement and efficient management regimes.”

South Asia
Framework for Action



In Pakistan, farmers' own investments in irrigation covers 70% of the irrigated land; in India and the Philippines, 40%.

Small scale private sector provision of water in West Africa

There are many different small-scale, semi-formal service providers. These concessionaires (Mauritania has granted some 100 small concessions to private operators for water supply), pump operators who maintain the local ground water pump (as in Senegal); carters, who collect water from a supply point a few kilometres away; standpipe managers; water carriers; and water truck driver providers. The efficiency of their operations depends on transparency and lack of monopoly as well as consumer demand. The average cost of potable water supplied by these operators is around US \$4–9 per person per month). Private water supply operators account for over half the sales of potable water in the countries studied. Self-evidently the level of private sector investment varies by type of service. Local water carriers might invest US\$500 in animal drawn carts, or US\$130 in pushcarts.

Examples of the significance of the informal private sector and communities:

- *Aguaterias* in Paraguay. These are private sector informal service providers working particularly in peri-urban and semi rural areas; they range in size and coverage from neighbourhood systems with perhaps 25 connected households to larger systems with 800 or so households. Typical investment for an *aguateria* would comprise: a deep well, a submersible pump, ground level motors and pipes, generally about 40 m. per household.
- The Grameen Bank in Bangladesh has made loans to households (mainly women) for the installation of tubewells for water and for latrines. An average loan is US\$100 at 20% annual interest. Grameen has lent totals of US\$3.6 and US\$3 million for tubewells and latrines respectively, with good levels of repayment.
- A community-based scheme in Yemen has financed two 150 m. tubewells with pumps and storage by contributions from households of US\$200-600 and average monthly payments of US\$6–8 per household (water is priced at US\$0.23 per m³).
- Privately dug wells around Damascus serve some 1.3 million people on illegal settlements covering an area of 4500 hectares. These private investments are meeting gaps in service provision although they need to be legalised and regulated.

To attract investment the private sector needs:

- Potential profitability and return on capital.
- Manageable risks; risks are likely to include risks concerning contract enforceability, regulatory changes and risks – e.g. concerning rights of foreign investors; construction and operating risks; and risks from scarce water resources and hidden defects. Awareness of risk can make private investors advocates of better water resource management (e.g. reducing upstream pollution).
- Political security – both in terms of political regimes and in terms of policy approaches such as political attitudes to tariffs;
- Confidence that tariffs to finance investment, operations and profit are achievable.

Equally, the government needs:

- Confidence that private companies will not exploit them. While foreign direct investment in developing countries has often had highly beneficial outcomes, there is good understanding of the risks of being a small component in a multinational company's portfolio of activities. This anxiety affects investment in utilities too.
- Mechanisms to ensure that social objectives including protection of the poorest from unaffordable tariffs are met.

As most households are able to pay for water, this revenue should be harnessed to ensure that water services are supplied as efficiently as possible.

The role of private investment in irrigation is also important but often not recognised. Private investment by farmers in sinking tubewells is widely established; in Pakistan farmers' own investments in irrigation covers 70% of the irrigated land; in India and the Philippines this proportion is 40%. These countries between them account for over half the world's total irrigated area so the importance of investment by farmers is evident. The international corporate sector has been slower to move into this sector; privately owned estates and plantations make their own investments in water, but there has been – as yet – no investment in irrigation as a service for sale to the public. Here too there are signs of change. There are reports of private sector interest in irrigation to complement investments in seeds and plant-based bio-technology. Turnover of irrigation systems to management by farmer groups is helping to modernise irrigated agriculture (as discussed in *Tackling urgent water priorities*).

Thus it is clear that the private sector is playing a substantial role in water investments, both formally and informally – and legally and illegally. In many cases, people are responding to the failure of urban water and sanitation services through high-cost coping strategies. In some cases these survival strategies may turn out to be both effective and efficient as is the case in some West African cities. The resources in both money and time represented by these strategies should be recognised in considering financial flows in water infrastructure. As most households are able to pay for water, this revenue should be harnessed to ensure that water services are supplied as efficiently as possible. The domestic private sector is important, and needs structures to regulate and manage informal water supply, so that its development complements public sector activities. Regulation is essential to ensure standards of service and to prevent monopolistic and illegal practices by local water service providers.



Although the contribution of international donors will remain a small proportion of the total, the leverage and influence of donors is important.

Measures that can be undertaken by business communities include:

- ▶ Direct investment in various water services, producing more efficient water products and supporting water-wise behaviour and awareness campaigns.
- ▶ Training of local staff, especially women, to build a larger pool of expertise.
- ▶ Ensuring donors focus on institutional strengthening to enable developing countries to attract and benefit from private sector funds.
- ▶ Gain recognition for water investments among the ethical investment community: with 'Blue Funds' to complement 'Green Funds'.

Domestic governments

Within countries, while remaining constant in absolute terms, government resources are likely to contribute a smaller share in direct capital investment and maintenance costs. Their key role lies in providing a regulatory and policy framework for investments to ensure that they are based on social equity and other guiding principles laid down by the national water policy, as well as financial sustainability. For poor countries, access to resources may be enhanced by debt relief mechanisms; the inclusion of water security investments in poverty alleviation donor portfolios would be an important step forward. The role of domestic governments is discussed further in *The way forward*.

Measures to increase and improve the utilisation of government funds include:

- ▶ Agreement by creditor nations to use funds released by debt relief for basic water services.
- ▶ Strengthening institutions, regulation, financial management and tariff setting and collection.
- ▶ Establishing programmes to protect the poorest (such as welfare and water vouchers).
- ▶ Decentralise and support community initiatives and ensure community participation in planning and designing investment programmes and tariff structures.
- ▶ Develop environmental funds to support environmental services and ecosystem protection.
- ▶ Use of revenues raised through pollution charges in water to support investments in water resources so that benefits can be clearly linked to the charges paid by individuals and respect 'public good' expenditures.

International Donors

If private investment flows can provide the major source of service investment, this will free up other public and 'softer' loan and grant resources for other water-related purposes. Access to loans can be difficult for water services. Donor contributions are needed for strategic assistance in developing policies, regulatory frameworks, institutional capacity, human resources, and the various technical and scientific competencies required for managing the resource base and water services in a fully integrated fashion.

They also play an important role in helping countries to meet the basic needs of the poorest citizens, and in promoting environmental protection. Donors need to allocate at least double the present funds for water to support integrated management and for social and non-commercial uses of water. In donor agencies, mechanisms are needed to overcome the sectoral basis for investment in water-related activity, particularly in regard to water for food production. Donors should establish strong working partnerships with countries that are committed to addressing their water problems.

Although the contribution of international donors will remain a small proportion of the total, the leverage and influence of donors is important in developing the enabling environment for substantial investment flows, and in ensuring their equity, efficiency and effectiveness. International donor actions include capacity building through training and twinning; the development of guidelines for good practice; and support for pilot programmes to avoid conflicting sectoral approaches. All donor interventions should promote IWRM and help to ensure that the value of water in all its uses is maximised and that every drop counts. Specific actions must respond to local circumstances and cultural practices.

Donor actions to support domestic investment include:

- ▶ Identify mechanisms to facilitate poor countries' access to water funds and develop micro-credit mechanisms for use at community level, to support women and disadvantaged groups (e.g. the Grameen Bank in Bangladesh).
- ▶ Support investments at all levels for water services (such as water treatment, micro-finance programmes) through innovative financing mechanisms such as supporting revenue flows until full cost recovery is reached (see *Making water governance effective*).
- ▶ Promote IWRM as part of all water-related investments, support capacity building programmes and assist governments in negotiating contracts with private utility companies; focus support on those public utilities that operate on a commercial basis.

Measures to support financial flows

The challenge is to ensure that investments go where they will have the greatest value to society and yield the greatest benefits. This is the purpose of describing water as an economic good. To meet this intention and assure recognition of water's economic value, it is necessary to move towards full cost recovery. Issues surrounding valuing and charging for water are discussed in *Making water governance effective* and are essential to securing adequate investment.

Involving local groups, women and communities in establishing charging schemes and investment programming will be important in ensuring fair and effective financial practices. A combination of capacity building, training, stakeholder participation and respect for the community voice will further help to ensure that resources go where they are most needed and valued. Donors and NGOs have a fundamental role here, in building capacity in both government and private sectors, underpinning basic human needs and social requirements and helping to build the necessary good governance.

"The image of private corporations both at home and in foreign markets depends more and more on the attitudes to the environment: it is becoming economically unprofitable to be a polluter."

Russian Water Vision



All investors can and must contribute to meeting the goal of doubling global investment in water. The balance between investors will vary from region to region and country to country; to date most international private flows have focused on Asia and South America. Donor funds must be directed to supporting the poorest countries, particularly in Africa and South Asia, where they remain crucial. The key is to identify the role in which each can best operate – synergy rather than competition – to produce the best result.

Little is known about how water investments fit into total budgetary expenditure and investment patterns, or about affordability.

Investor Roles

International Private investors: Direct investment, participate in public-private partnerships, and develop consumer water-ware market.

Donors: Build government capacity, underpin basic human needs and social requirements, support ecosystem integrity, and public health.

Government, and public sector: Invest in policy-making, institutional, legislative and regulatory framework, training; facilitate good water governance and, support equitable access for the poorest.

Domestic private sector and communities: Direct investments in water services, micro-industries and manufacturing; provide service repairs and water wares.

It is clear that knowledge about financial flows is weak; little is known about how water investments fit into total expenditure and investment patterns, affordability, or mechanisms for support to financial flows. Techniques for appraising investments and new policy measures are still being developed. Continuing research and analysis to support financial flows is proposed as an action for the immediate future. This work can build on what has already been achieved through the regional activities of the GWP in developing estimates of financial flows, constraints and opportunities, analysing pricing structures and sustainable water use, and developing actions and best financial practices to ensure future water resource development.