

Global Water Partnership – Mediterranean (GWP – Med)
Legally and lawfully represented by the non-profit society
MEDITERRANEAN INFORMATION OFFICE FOR ENVIRONMENT, CULTURE AND SUSTAINABLE DEVELOPMENT
– MIO ECSDE

ANNOUNCES THE PRESENT CALL 35/2025/CP2.2 FOR OFFERS
For the

Supply of precision agriculture Drones and related Training for the Demonstration Activity related to Testing innovative technologies and partnerships for food security in Lebanon

SUBMISSION OF OFFERS BY: 22nd July 2025, at 17:00h CET

MAX AVAILABLE BUDGET: USD 90.000,00 including VAT.

AWARD CRITERION: The Most Economically Advantageous offer with criterion the lowest price for the offers satisfying the selection criteria.

This amount includes all other costs, income taxes, VAT and any other amount payable or cost that may be required for the completion of the work/service, including travel-related costs.

Description of the Assignment

GWP-Med is announcing the present Call for Offers for the Supply, Installation and Training of precision agriculture systems (including 2 smart Automated Agro-Meteorological Weather Station, 24 Soil Moisture Sensors and 12 data loggers (1 data logger per each couple of soil humidity sensors) in the framework of Child Project 2.2 of the GEF/UNEP MedProgramme.

The objective of the project is to experiment novel technologies for Lebanon, supporting precision agriculture and aiming to reduce the need for inputs and other resources in farming activities, therefore helping farmers in reducing their production costs and, at the same time, protecting the environment from pollution and from over-extraction of already limited water resources.

The aim of the Assignment under the Call is the supply and training on precision agriculture technologies including: one **Drone for Crop Monitoring** and one **Drone for Precise Pesticide Spraying**.

For a detailed description of the Assignment, please refer to the respective ToR.

Procurement

The procurement will proceed having regard to:

- ✓ General principles of EU law on procurements.
- ✓ Internal Rules and Regulations of MIO-ECSDE/GWP-MED which can be found at <https://mio-ecsde.org/about-us/our-accountability> and at <https://www.gwp.org/en/About/who/Governance-Funding/>.
- ✓ The present CALL FOR OFFERS and its supporting documents.

Offer Submission

Interested participants should submit an their offer electronically including the following:

Folder A containing the:

Technical Offer (Annex 2)
Solemn Self Declaration (Annex 1)

Folder B (password protected) containing:

Financial offer (Annex 3)

Please read carefully the section “How to submit an offer” of the present call, on how exactly you are required to submit your offer

Offers must be submitted for the entire Assignment.

Offers for part of the Assignment will not be accepted.

The Participants shall bear all costs associated with the preparation and submission of their offer.

The Contracting Authority will in no case be responsible or liable for such costs, whatever the conduct or outcome of the procedure.

The Contracting Authority will neither be responsible for, nor cover, any expenses or losses incurred by the participants for any site visits and inspections or any other aspect of their offer.

The Contracting Authority may ask Participants to submit supporting documents concerning their offer (references, certificates, publications etc.)

The language of this procedure, the tender documents and the offers is English. Any documentation (certificates, etc) submitted in any other language should be accompanied by a translation in English, certified by a lawyer or public authority unless specifically stated otherwise in the present Call.

Deadline for submission of offers

The **deadline** for submission of offers is set to be **22nd July 2025, at 17:00h CET**.

The successful participant will be informed within 10 working days following the submission deadline.

The results of the present call for offers will be published at the GWP-Med Website <https://www.gwp.org/en/GWP-Mediterranean/>

Clarifications

1. Clarifications on the published Call for Offers

Requests for clarifications should be submitted by email, the latest, seven (7) days before the closing date of this call for offers.

The answers / additional information will be published on the website of GWP-Med four (4) days before the closing date of this call for offers.

2. Clarifications during the (technical and financial) evaluation of offers

The Contracting Authority may, during the evaluation of offers, ask the Participants to provide clarifications on the documents submitted with their offers, within reasonable time.

Any clarifications and/or additional documents submitted by the Participants not in the context of a request for clarifications posed by the Contracting Authority are not taken into account for the evaluation of offers.

During the evaluation of offers the Contracting Authority, by applying the principles of equal treatment and of transparency, may request from participants, when the information or the documentation they are obliged to submit are or appear incomplete or wrong, including those in the Solemn self-declaration, to submit, to complement or to clarify the relevant information or documentation, within a time-frame of at least 10 calendar days, with a maximum of 20 calendar days from the date the participants receive the relevant request from the Contracting Authority.

Eligibility Conditions – Participation Requirements

Participation in the present call for offers is open, on equal terms, to any natural or legal person or entity who meet the legal, financial and technical conditions laid down in this Call where they possess adequate professional experience and capacity.

Grounds for exclusion – disqualification (ON/OFF)

Participants should verify by submitting a **solemn declaration** (annexed to the present Call) that they are not bankrupt or subject of proceeding for a declaration of bankruptcy, that they are in good standing, operate under no legal restrictions, are not under any liquidation procedure or the subject of proceedings for declaration of liquidation or any similar situation and that they have not been convicted for any one of the following legal offences: participation in a criminal organization, corruption, bribery, fraud, money laundering, terrorist, child labour and human trafficking.

Please refer to the **Solemn Self-Declaration Statement in Annex 1 which should be filled in and signed as indicated. Failure to comply with the requirements included in the Self Declaration is considered ground for exclusion.**

Selection Criteria (Pass/Fail)

Successful participants must

- Be enrolled in one of the official professional or trade registries at the country of registration. The submitted document preferably, should be submitted in English. However, for the evaluation process those can also be submitted in Arabic. The certified English version will be requested by the successful participant before contract signature).
- Provide a signed statement certifying that the equipment is new and unused.
- Provide a warranty for good operation for at least 1 year for the equipment which is to be supplied and installed.
- Provide proof of their average annual turnover for the last three (3) fiscal years being at least equivalent to the maximum amount of this Call. As supporting documentation, the applicant must provide their official Financial Statements, stamped, and signed by the legal representative of the company. The submitted document preferably, should be submitted in English. However, for the evaluation process those can also be submitted in Arabic.
- Provide a list of projects proving at least five (5) years of experience in the provision of diagnostic equipment and instruments for monitoring and precision surveying, including through unmanned aerial vehicles (UAV) and other smart irrigation equipment, and the related training.
- Have minimum duration of operation of five (5) years. Proof to be provided by the related chamber (date of registration). The submitted document preferably, should be submitted in English. However, for the evaluation process those can also be submitted in Arabic. The certified English version will be requested by the successful participant before contract signature).

Failure to comply with the above pass / fail requirements and provide relevant proof with the application is considered ground for exclusion.

Awarding Criterion and Evaluation process

The Award criterion is the most The Most Economically Advantageous offer with criterion the lowest price for the offers satisfying the selection criteria.

Duration of the Contract

The overall duration of the contract will be maximum 2 months.

Contract Price, Deliverables, Performance Guarantees and Schedule of Payment

The maximum fee for this assignment is 90.000,00 USD. This amount includes all other costs, income taxes and any other amount payable or cost that may be required for the completion of the work/service, including VAT.

For a detailed description of Tasks, please refer to the ToR. Deadlines to be possibly adapted based on the actual dates that the workshops will take place.

Schedule of payments:

There are two payments options out of which the contractor may choose from:

Option 1:

-20% payment in advance upon Contract Signature and submission of guarantee (see below) accounting to 20% of the contract value.

-80% payment upon satisfactory completion of the work.

Option 2:

-100% payment upon satisfactory completion of the work

The final payment will be issued after the quality assessment and approval of each deliverable by the Contracting Authority. Then, the awarded service provider will issue the respective invoices. The method for measuring completed service for payment must be in accordance with the Contract. In the event that there are delays in the execution of the contract, the contractor shall be liable to pay compensation in the form of a penalty. The amount of the flat rate compensation per day of delay (penalty) shall be of 1% of the net contract value per week up to a limit of 10% of the total contract value. For the calculation of penalties, the number of days of delays shall be converted into weeks by rounding down to the nearest week.

Guarantees

The successful supplier agrees to submit to the Contracting Authority

- A Guarantee accounting to 20% of the contract value – Optional in case the contractor needs downpayment

The successful supplier shall, within 10 calendar days of receipt of the contract, sign and date the contract and return it together with a copy of the Performance Guarantees. The copies of the Performance Guarantee are to be endorsed by the Contracting Authority prior to submission. The successful participant is therefore obliged to forward the original Performance Guarantee to the Contracting Authority. Any Performance Guarantee issuance expenses bear's the successful participant. The Guarantee shall be released within 30 days of the completion of works to the satisfaction of the Contracting Authority. The Contracting Authority will not affect any payment to the Contractor until the Performance Guarantee has been submitted.

GWP-Med may order additional services from the successful candidate to complement the task described in the ToR if specific needs arise that cannot be anticipated at this moment. In any case the value of any additional service requested cannot exceed 50% of the amount of the present call.

The successful consultant must Provide before contract signature.

- 1) **Certification of payment of Taxes,**
- 2) **Certification of payment of Social Insurance contributions.**

Termination / cancelation / repetition / reformulation of the procurement procedure

Termination of a procurement procedure, partial cancellation and repetition of a procedure, reformulation of procedure results.

1. GWP-Med/MIO-ECSDE may, by a reasoned decision, and after the opinion of the competent body, cancel the procurement procedure by annulling the respective Call, either due to failure to submit a tender or the rejection of all tenders or the exclusion of all Participants in accordance with the terms and conditions of the Call.

2. Cancellation of the procurement procedure may take place by a reasoned decision of the GWP-Med/MIO-ECSDE, in the following cases:

- i. due to the irregularity of the procurement procedure

- ii. if the financial and technical parameters related to the award process have changed substantially and the execution of the contractual object is no longer of interest to GWP-Med/MIO-ECSDE
- iii. if due to force majeure, the contract cannot be properly executed
- iv. if the tender selected is deemed not economically advantageous
- v. in case of expiry of the bids
- vi. in case the needs of GWP-Med/MIO-ECSDE and / or of the beneficiary (-ies) of the project have changed
- vii. in case the circumstances have changed resulting in the inability to deliver the contract / project (eg local community reactions, inability to fund, etc.).
- viii. in case of other imperative reasons of public interest such as for purposes of public health or environmental protection.

3. If errors or omissions are found at any stage of the award procedure, the GWP-Med/MIO-ECSDE may, after the opinion of the competent body, either cancel the proceedings partially or reshape the outcome accordingly or decide to repeat the procedure from the point where the error occurred. or omission.

4. GWP-Med/MIO-ECSDE also reserves the right, after the opinion of the competent body, to decide, in addition to the cancellation of the procurement procedure or the annulment of the Call, the repetition of any phase of the concluding procedure, as well, with or without modifying its terms or recourse to the negotiation process, provided it is in conformity with the Internal Rules and Regulations of GWP-MED /MIO-ECSDE.

5. Under no circumstances shall GWP-MED /MIO-ECSDE be obliged to pay to Participants any compensation for expenses or other positive or consequential damages that may have been incurred by their participation in the proceedings.

Objections

Objections against any act of the Contracting Authority can be submitted within five (5) days from the notification of the Contracting Authority's act.

An objection to the call for offers can be submitted within a period that extends up to half the period from the publication of the call in the Contracting Authority's website and the final date of submission of offers. For the calculation of this period's deadline, the dates of the publication of the call and the submission of the offers are considered. Objections are submitted in written, by courier, by fax or by email.

Objections are submitted to the Contracting Authority, which shall decide within ten (10) days from the notification of the objection. In the event of an objection to the call for offers, the Contracting Authority shall decide in any case before the closing date for the submission of offers. In case the Contracting Authority has not answered within the above deadline, the rejection of the objection is presumed.

How to submit an Offer

The submission of offers can will be done electronically via e-mail.

Therefore, you are kindly requested to prepare and send an email to procurement@gwpmed.org writing in the email subject line: Call for Offers 35/2025/CP2.2 , before the above-mentioned closing date for submission of offers the following two folders:

1. A compressed folder (**Folder A**) (.zip or .rar) containing the Technical Offer, the Solemn Declaration and any other supporting documents
2. **A password-protected compressed folder(Folder B) (.zip or .rar)** containing only your financial offer. The password for opening the password protected folder with your financial offer should be sent to the same email address ONLY at the request of the contracting Authority which will send a follow up email to all participants that their technical offer has passed the technical evaluation.

In case the password is sent together with the offer file, the offer will be rejected.

In case the financial offer is not password protected, the offer will be rejected.

Offers submitted after the specified date and time shall not be taken into consideration.

The Contracting Authority bears no liability whatsoever for any late delivery of offers or for the contents of its accompanying folders.

For any clarifications on the present call for offers please contact:

Mrs. Barbara Tomassini | Tel: +961 70 612732 |
e-mail: barbara@gwpmed.org

The present call for offers is posted on the website of GWP-Med (www.gwp-med.org).

The Chairman of GWP-Med/MIO-ECSDE

Prof. Michael J. Scoullas