

Athens, 25/06/2025

**Global Water Partnership – Mediterranean (GWP – Med)**

**Legally and lawfully represented by the non-profit society**

**MEDITERRANEAN INFORMATION OFFICE FOR ENVIRONMENT, CULTURE AND SUSTAINABLE  
DEVELOPMENT – MIO ECSDE**

**Title of Call:**

**CALL FOR OFFERS 31/2025/CP2.2**

**Preparation of project documentation and a project fiche in the form of a GCF  
Concept Note for a Water-Energy-Food-Ecosystems (WEFE) Nexus initiative  
encompassing a Floating Photovoltaic Plant and Precision Agriculture Systems at  
Oued El Makhazine Dam and the associated irrigated perimeters in the Tanger-  
Tétouan-Al Hoceima (TTA) Region of Morocco.**

**SUBMISSION OF OFFERS BY: 31/07/2025**

**BUDGET CEILING: USD 365.000 inclusive of all taxes**

**AWARDING CRITERION:** the most economically advantageous tender considering the best price /  
quality ratio.

## 1. CONTRACTING AUTHORITY - PROJECT SCOPE AND DESCRIPTION

### 1.1 Contracting Authority

Contracting Authority	The MEDITERRANEAN INFORMATION OFFICE FOR ENVIRONMENT, CULTURE AND SUSTAINABLE DEVELOPMENT – MIO ECSDE as host institute and legal body representing Global Water Partnership – Mediterranean (GWP – Med)
Address	12, Kyrristou str. 105 56 Athens, Greece
Tel. No / Fax No	+30-210-3247490, 3247267
Email	<a href="mailto:secretariat@gwpmed.org">secretariat@gwpmed.org</a>
Contact person	Ms. Barbara Tomassini, e-mail: <a href="mailto:btomassini@gwpmed.org">btomassini@gwpmed.org</a>

The Contracting Authority is a non-profit organization based in Greece.

<https://www.gwp.org/en/GWP-Mediterranean>

<http://mio-ecsde.org/>

### 1.2 Type of procedure – Funding of project under procurement

Open procedure - CALL for OFFERS

The Assignment is funded by

GEF/UNEP MedProgramme Child Project 2.2 “Mediterranean Coastal Zones: Managing the Water-Food-Energy-Ecosystem Nexus” implemented by the Global Water Partnership-Mediterranean (GWP-Med).

### 1.3 Assignment Scope - Description

GWP-Med is announcing the present Call for Offers for the **“Preparation of technical studies and a project fiche in the form of a GCF Concept Note for a Water-Energy-Food-Ecosystems (WEFE) Nexus initiative at Oued El Makhazine Dam and the associated irrigated perimeters in the Tanger-Tétouan-Al Hoceima (TTA) Region of Morocco”** in the framework of the GEF/UNEP MedProgramme Child Project 2.2 “Mediterranean Coastal Zones: Managing the Water-Food-Energy-Ecosystem Nexus” implemented by the Global Water Partnership-Mediterranean (GWP-Med).

The assignment will include three key parts with the following objectives:

- 1- Prepare technical and economic studies related to the installation of a floating photovoltaic plant on the dam El Makhazine to generate electricity for water pumping to the Asjen irrigated perimeter and to reduce water evaporation. The estimated required installed capacity is around 13.5 MWp.
- 2- Develop the background and action plan and estimate the related costs/benefits for the (i)

implementation of Precision Agriculture activities in selected agricultural areas of the irrigated perimeters, with focus on selected crops that are key for food security and socio-economic development of the region; (ii) upscaling of the activities beyond the selected agricultural areas using financial instruments that will be developed in cooperation with financial institutions.

3- Based on the above studies, the development of a project fiche in the form of a GCF Concept Note to facilitate access to this funding option, including technical prefeasibility studies, preliminary environmental and social risk assessment and preliminary gender analysis.

This Assignment is to be performed by any natural or legal person or entity who meet the legal, financial and technical conditions laid down in this Call where they possess adequate professional experience and capacity which will be selected under the described procedure.

The details of the Assignment and the selection procedure are defined in the present document. The attached TORs form an integral part of the present document.

Offers must be submitted for the entire Assignment. Offers for part of the Assignment, will not be accepted.

The Project budget amounts to the maximum sum of **USD 365.000, inclusive of all taxes and VAT**. This amount includes all costs, taxes, VAT and any other amount payable or cost that may be required for the completion and submission of an offer. All sums will be payable in United State Dollars.

The Participants shall bear all costs associated with the preparation and submission of their offer. The Contracting Authority will in no case be responsible or liable for such costs, whatever the conduct or outcome of the procedure. The Contracting Authority will neither be responsible for, nor cover, any expenses or losses incurred by the Participants for any site visits and inspections or any other aspect of their offer.

**Awarding criterion:** the most economically advantageous tender considering the best price / quality ratio.

**Duration** of contract: 6 months from contract signature

**Place of works:**

Oued El Makhazine dam, Asjen and Loukkos irrigated perimeters, in Tangiers-Tetouan-Al Hoceima Region of Morocco.

#### **1.4 Place and Time of Submission of offers**

Interested participants should submit the following folders:

**FOLDER A «PARTICIPATION DOCUMENTS – TECHNICAL OFFER»** which must include the following

1. Submission Letter (Annex 3, Attached)
2. Solemn Self Declaration (Annex 5 ,Attached)
3. Technical Offer form (Annex 4, Attached)

**FOLDER B «FINANCIAL OFFER» which** must include the following

1. Financial Offer (Annex 2, Attached)

Offers must be submitted for the entire Assignment. Offers for part of the Assignment will not be accepted. The Participants shall bear all costs associated with the preparation and submission of their offer. The Contracting Authority will in no case be responsible or liable for such costs, whatever the conduct or outcome of the procedure. The Contracting Authority will neither be responsible for, nor cover, any expenses or losses incurred by the participants for any site visits and inspections or any other aspect of their offer.

You are kindly requested to prepare and send to [procurement@gwpmed.org](mailto:procurement@gwpmed.org) writing in the email subject line: «31/2025/CP2.2», before the below mentioned closing date for submission of offers, the following two folders:

1. A compressed folder – **FOLDER A «PARTICIPATION DOCUMENTS – TECHNICAL OFFER»** (.zip or .rar) containing the Technical offer, the Submission Letter, the Solemn Declaration, and any other supporting documents.
2. A password-protected compressed folder **FOLDER B «FINANCIAL OFFER»** (.zip or .rar) containing only your Financial Offer. The password for opening the password-protected folder with your Financial Offer should be sent to the same email address **ONLY** at the request of the Contracting Authority, which will send a follow up email to all Participants whose Technical Offer has passed the technical evaluation. In case the password is sent together with the Financial Offer file, the offer will be rejected. In case the financial offer is not password protected, the offer will be rejected. Offers submitted after the specified date shall not be taken into consideration. The Contracting Authority bears no liability whatsoever for any late delivery of offers or for the contents of its accompanying folders.

The **deadline** for submission of offers is set to be **31/07/2025, at 17:00h CET**. The successful participant will be informed within 10 working days following the submission deadline. The results of the present call for offers will be published at the GWP-Med Website [www.gwpmed.org](http://www.gwpmed.org) , at the Greek's Government e-procurement site <http://www.promitheus.gov.gr/> , and at the online version of the 'Supplement to the Official Journal' of the EU <https://ted.europa.eu/TED/browse/browseByMap.do>

## 1.5 Publication

The present Call for Offers is posted on GWP-MED's <https://www.gwp.org/en/GWP-Mediterranean/>, at the Greek's Government e-procurement site <http://www.promitheus.gov.gr/> and at the online version of the 'Supplement to the Official Journal' of the EU <https://ted.europa.eu/TED/browse/browseByMap.do> and in two financial Moroccan newspapers.

## 1.6 Principles applied in the Procedure

Participants are committed:

- a) To comply with applicable obligations in the fields of environmental, social and labour law established by, national legislation and international applicable in the countries where the Assignment is to be implemented and other applicable provisions, in the performance of the contract.
- b) Not to act in an unfair, unlawful or abusive manner during both the procurement procedure and the performance of the contract.
- c) To take all appropriate measures in order to safeguard the confidentiality of any information submitted as such.
- d) By submitting their offer, Participants are accepting that this procedure and the contract to be signed are regulated by the Internal Rules and Regulations of MIO-ECSDE/GWP-MED which can be found at <https://mio-ecsde.org/about-us/our-accountability> and at <https://www.gwp.org/en/About/who/Governance-Funding/>, and the Greek and EU law, except for the technical execution of the Assignment, which is regulated by the laws, acts and regulations of the countries where this is to be implemented.

## 2. GENERAL AND SPECIAL CONDITIONS

### 2.1 General Information

#### 2.1.1 Tender Documents

The documents governing this procedure and the performance of the contract under procurement are:

- a. The present Call for Offers and the ToRs (Annex 1)
- b. Any clarifications and additional information provided
- c. The solemn Self-Declaration Establishing the Eligibility and Qualifications of the Participant (Annex 5)
- d. The draft contract (Annex 6)

#### 2.1.2 Clarifications

Requests for clarifications should be submitted by email, the latest, Ten (10) days before the closing date of this call for offers, i.e. until 21/07/2025.

The answers / additional information will be published on the website of GWP-Med Six (6) days before the closing date of this Call for Offers i.e. by 25/07/2025 the latest.

The Contracting Authority reserves the right to postpone the deadline for submitting the tenders, depending on the nature of the clarifications requested.

### **2.1.3 Language**

The language of this procedure, the tender documents and the offers is English. Any documentation (certificates, etc) submitted in any other language should be accompanied by a translation in English, certified by a lawyer or public authority **otherwise the application will be rejected**

## **2.2 ELIGIBILITY CONDITIONS –PARTICIPATION REQUIREMENTS**

### **2.2.1 Eligibility Conditions**

Participation in the present Call for Offers is open, on equal terms, to any natural or legal person or entity who meet the legal, financial and technical conditions laid down in this Call where they possess adequate professional experience and capacity.

### **2.2.2 Qualitative Requirements**

Offers which are in compliance with all the terms, conditions and specifications of this Call for Offers shall be accepted. Offers which deviate from the technical specifications or participation requirements of this Call shall be rejected.

Offers which are vague and incapable of assessment or offers containing terms that are contrary to those of this Call and/or conditional offers shall be classified as 'unacceptable' and shall be rejected.

### **2.2.3 Disqualification -Grounds for exclusion (ON/OFF)**

Participants should verify by submitting a Solemn Declaration (annexed to the present Call) that they are not bankrupt or subject of proceeding for a declaration of bankruptcy, that they are in good standing, operate under no legal restrictions, are not under any liquidation procedure or the subject of proceedings for declaration of liquidation or any similar situation, are not in violation of their obligations relating to payment of taxes and social security contributions, in the fields of environmental, social and labour law, are not guilty of grave professional misconduct, have not entered into arrangements with economic operators aimed at distorting the competition, are not in any conflict of interests due to their participation in the present procedure, have not advised the contracting authority or have not otherwise been involved in the preparation of the procurement procedure, a prior public contract they have signed was not terminated early, damages or other comparable sanctions were not imposed upon them in connection with a prior public contract, have not been

guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria and have not withheld such information, they have not undertaken to unduly influence the decision-making process of the contracting authority to obtain confidential information of the procurement procedure, they have not negligently provide misleading information with a material influence on decisions concerning exclusion, selection or award, are not removed or suspended from the vendor list of the UN or other such lists of the EU, or associated with any company or individual appearing on the 1267/1989 list of the UN Security Council or ineligibility list or in the EU terrorist list – Cnsilium, do not hold public office, do not use government officials as consultants, do not provide travel grants to government officials and that they have not been convicted for any one of the following legal offences: participation in a criminal organization, corruption, bribery, fraud, money laundering, terrorist, child labour and human trafficking. Please refer to the Solemn Self-Declaration Statement in Annex 7 which should be filled in and signed as indicated.

Failure to comply with the requirements included in the Self Declaration is considered ground for exclusion.

#### **2.2.4 Selection Criteria (ON/OFF)**

The successful participant must:

1. Be enrolled in one of the official professional or trade register kept in their country of registration
2. Have average annual turnover for the last three financial years, at least equivalent to the maximum amount of this call. Please provide Financial Statements (Income Statement and Balance Sheet) of the last three years duly certified by a Public Accountant, and with authentication of receiving by the Government's Internal Revenue Authority. The applicant should Include any indication of credit rating, industry rating, etc.
3. Have Minimum duration of operation of five (5) years. Proof to be provided by the related chamber (date of registration).

**Failure to comply with the above requirements and provide relevant proof with the application is considered ground for exclusion.**

#### **2.2.5 Award Criteria (to be evaluated)**

**Participants are required to have:**

1. A record of preparing the feasibility study of at least two (2) grid connected PV plants with a minimum aggregate installed capacity of 100 MW (comprising PV plants of more than 10 MW) including at least one 50 MW PV plant (**Required - Evaluated**).

2. A record of preparing the feasibility study of at least one (1) grid connected FPV plant with a minimum installed capacity of 8 MW (**Required - Evaluated**).
3. A record of performing a Grid Impact Study for PV plants including at least a plant of 50 MW (**Required - Evaluated**).
4. A record of at least one project on agriculture development (Required - Evaluated).
5. A record of at least one project for funding proposals preparation to climate funds or other donors (**Required - Evaluated**).

**Failure to provide the minimum "Required" qualifications is considered ground for disqualification.**

Also

The participant must demonstrate prior experience in the following roles: **Please note:** Only references pertaining to plants with a capacity **of more than 10 MW** (including ground-mounted PV and floating PV) will be taken into account.

6. Owner's engineer in the PV sector for at least one project (**Desired – Evaluated**).
7. Technical Advisor to Governments for at least one solar PV project (**Desired – Evaluated**).
8. Technical advisor for the selection of a PV developer through an IPP scheme for at least one project (**Desired – Evaluated**).
9. Lender's technical advisor for at least one solar PV project (**Desired – Evaluated**).
10. Independent Engineer for at least one project solar PV (**Desired – Evaluated**).

Regarding the team of experts

Expert #	Area of expertise	Minimum Qualifications
1	Team Leader	A Master's Degree in Renewable Energy, Environmental or Agricultural Engineering, Environmental Science or management, Water resources management, Agro-socio economics or a directly related field ( <b>ON/OFF</b> )
		Excellent oral and written communication skills in French or English ( <b>ON/OFF</b> )
		A proven track of 10 years of professional experience in the field of renewable energy, environmental, agricultural and natural resources management, environmental policies, ecosystem services or other relevant topic ( <b>Required/Evaluated</b> )
		A proven track record of two (2) projects relevant to renewable energy, environmental and natural resources management and/or agricultural, socio-economy and environmental policies, or other relevant topic ( <b>Desired/Evaluated</b> )
		Strong leadership skills with the ability to lead a team of experts and effectively manage project activities: A proven track record as team leader for two (2) projects of similar complexity over the last 10 years ( <b>Required/Evaluated</b> )



		A proven track record of two (2) successful assignments or projects in Morocco that are directly relevant to renewable energy, environmental, natural resources and/or ecosystems management <b>(Desired/Evaluated)</b>
<b>2</b>	<b>Senior Solar Energy Expert / Utility-Scale PV &amp; Floating Solar (FPV) Project Manager</b>	A Master's Degree in Renewable Energy Engineering, Electrical Engineering (Power Systems), or equivalent technical field <b>(ON/OFF)</b> .
		Excellent oral and written communication skills in French or English <b>(ON/OFF)</b> .
		Strong leadership skills with the ability to lead a team of experts and effectively manage project activities. A proven track of at least 10 years of professional experience in leading the development, execution, and commissioning of large-scale PV plants (more than 10 MW). <b>(Required/Evaluated)</b>
		A proven track record of developing at least one (1) Floating PV plant of more than 5 MW <b>(Required/Evaluated)</b>
		A proven track record of one (1) successful assignment or project in Morocco related to renewable energy over the last 10 years <b>(Desired/Evaluated)</b>
<b>3</b>	<b>Water management Expert</b>	A minimum of a Master's degree (MSc or equivalent) in hydraulics, hydrology, hydrogeology, irrigation or water engineering or a directly related field <b>(Required ON/OFF)</b>
		Excellent oral and written communication skills in French <b>(ON/OFF)</b> .
		Minimum 7 years of professional experience in the field of hydraulic or water resources engineering <b>(Required/Evaluated)</b>
		A proven track record of developing a minimum of 2 feasibility studies for hydraulic infrastructure (dams, irrigation networks, etc.), precision agriculture or other related topic <b>(Desired/Evaluated)</b>
		A proven track record of one (1) feasibility study or project in Morocco related to hydraulic infrastructure (dams, irrigation networks, etc.), precision agriculture or other related topic <b>(Desired/Evaluated)</b>
<b>4</b>	<b>Electrical Systems Engineer</b>	A Master's degree in Electrical engineering, power generation, distribution systems, or a directly related field <b>(ON/OFF)</b> .
		Excellent oral and written communication skills in French <b>(ON/OFF)</b> .
		A proven track record of 7 years of professional experience in designing electrical networks for renewable energy (PV or wind power plants) <b>(Required/Evaluated)</b> .
		Demonstrated experience (2 projects) in managing interfaces with grid operators and knowledge of electrical

		standards (IEC, etc.) and protection devices for projects of at least 10 MW. <b>(Required/Evaluated).</b>
		A proven track record of one (1) assignment or project in Morocco related to renewable energy <b>(Desired/Evaluated)</b>
<b>5</b>	<b>Civil and construction expert;</b>	Master's in Civil Engineering, Structural Engineering, or Construction Management, Geotechnical Engineering, Hydraulic Engineering, Marine Engineering or a related field <b>(ON/OFF)</b>
		Excellent oral and written communication skills in French <b>(ON/OFF).</b>
		At least 5 years of experience in in designing foundations and infrastructure suitable for aquatic environments <b>(Required/Evaluated)</b>
		A proven track record of one (1) project related to anchoring systems, floats, and support structures. <b>(Required/Evaluated).</b>
<b>6</b>	<b>Institutional Expert</b>	Master's degree in Law, public policies, Environmental studies, international development, engineering or a related field. <b>(ON/OFF).</b>
		Excellent oral and written communication skills in French <b>(ON/OFF).</b>
		<b>A proven track record of 7 years of professional experience</b> in institutional analysis, governance frameworks, and policy advisory. <b>(Required/Evaluated)</b>
		A Proven track record of at least two (2) projects related to designing or reforming institutional arrangements in the water or energy or environment sectors <b>(Required/Evaluated)</b>
<b>7</b>	<b>Environmental Expert</b>	A minimum of a Master's degree (MSc or equivalent) in environmental engineering/management, or related field <b>(ON/OFF)</b>
		Excellent oral and written communication skills in French <b>(ON/OFF).</b>
		Minimum 7 years of professional experience in the field of environmental and social safeguards development or environmental impact assessments <b>(Required/Evaluated)</b>
		A proven track record of a minimum of 2 environment and social safeguards studies developed for renewable energy projects of at least 10 MW <b>(Desired/Evaluated)</b>
		A proven track record of 2 environment and social safeguards studies developed for projects submitted to GCF <b>(Desired/Evaluated)</b>
<b>8</b>	<b>Agriculture Expert</b>	A Master's degree in the field of Agriculture engineering, Irrigation, Soil Science or a related field. <b>(ON/OFF).</b>
		Excellent oral and written communication skills in French* <b>(ON/OFF).</b>
		A proven track record of 7 years of professional experience in the field of Agriculture, sustainable

		agricultural/irrigation practices, agriculture-environment Soil Management or other relevant topic <b>(Required/Evaluated)</b> .
		A proven track record of two (2) assignment/project relevant to precision agriculture or modern irrigation technologies, such as automated irrigation systems, sensor-based irrigation (e.g., soil moisture sensors, weather stations), and smart irrigation technologies <b>(Desired/Evaluated)</b> .
9	Climate Change/Project Preparation Expert	A minimum of a Master's degree (MSc or equivalent) in environment, climate change, development, or related field <b>(ON/OFF)</b>
		Excellent oral and written communication skills in French <b>(ON/OFF)</b>
		At least 10 years of experience in the field of climate change or environmental resources management or the design, implementation, monitoring and evaluation of development or climate change projects <b>(Required, Evaluated)</b> ,
		A proven track record of developing a minimum of 1 GCF Concept Notes <b>(Desired, Evaluated)</b>
		A proven track record of developing a minimum of 1 GCF Concept Notes that has been approved by GCF <b>(Desired, Evaluated)</b>

Failure to provide the minimum “Required” qualifications is considered ground for disqualification.

### 3. PREPARATION AND SUBMISSION OF OFFERS - CONTENTS OF OFFERS

#### 3.1 General requirements

**Offers must be submitted in English.** All supporting documents, technical terms and manuals must be also issued or translated in English.

Offers must be submitted according to the templates provided for in Annexes 2-5

Offers must be valid and binding for the Participants for **60 days** from the day after the last date of their submission. An offer stating a shorter validity period shall be rejected as inadmissible. The validity of an offer may be extended if so requested by the Contracting Authority before it expires, for a further period of **1 month**.

No variants shall be accepted, and they shall be rejected as inadmissible. If any variants are submitted, they shall not be taken into consideration. Any Participant who submits such kind of offer, shall not be entitled to protest on any grounds or to invoke grounds for appeal against such a rejection.

#### 3.2 Content of offer

Offers must be submitted according to the requirements under section 1.4

**3.2.1 FOLDER A «PARTICIPATION DOCUMENTS – TECHNICAL OFFER»** to be submitted by each applicant, must include:

**A. Submission Letter** (in the form attached hereto in Annex 3)

**B. The solemn Self-Declaration Establishing the Eligibility and Qualifications of the Participant,** (Annex 5)

The **solemn Self-Declaration** is produced by every legal entity (natural or legal person) submitting an offer. It is signed:

- a) in case of limited liability companies and personal companies (general and unlimited partnerships), by administrators;
- b) in case of societe anonyme, by the Chief Executive Officer;
- c) in any other case, by the legal representative.

The Contracting Authority reserves the right to ask Participants, at any moment during the procedure, to submit all or part of the supporting documents where this is necessary to ensure the proper conduct of the procedure.

**C. The Technical Offer Form** in the form attached hereto in Annex 4. The Technical offer shall be in conformity to the Project Description in the TOR of the present Call for Offers and the following documents.

**3.2.2 FOLDER B «FINANCIAL OFFER»**, to be submitted by each Participant must include:

The Financial Offer, established on the format provided in Annex 2, not exceeding the total amount set in this Call for Offers, inclusive of all taxes, bank costs and any other expenses. The Financial Offer must cover all Participants' obligations under the contract.

The Financial Offer must be submitted in the form of a **PASSWORD PROTECTED “ZIP” FILE**. **Failure to comply with this requirement is considered ground for disqualification .**

In case the password is sent together with the Financial Offer file, the offer will be rejected.

In case the financial offer is not password protected, the offer will be rejected.

The Financial Offer must provide a detailed cost breakdown.

The Financial Offer, is inclusive of all taxes, bank costs and any other expenses. The Financial Offer must cover all Participants' obligations under the contract.

Prices shall be necessarily indicated in **USD, for comparison reasons**, and any quoted rates are to take into consideration all double handling of material as well as compliance with relevant standards, legal notices and health and safety procedures.

Offers that do not indicate their prices in USD or offers that indicate an equivalency between USD and foreign currencies shall be rejected as inadmissible.

If the offered price is not clearly and expressly mentioned, the offer shall be rejected as inadmissible.

Any costs, expenses or services not expressly mentioned in the offer is regarded as being offered for free.

Offer prices shall remain unchanged throughout the offer validity period. In case an extension of offer validity period is requested, Participants shall not be entitled, when giving their consent for such an extension, to submit new or amended price lists.

The Contracting Authority shall reserve the right to request that Participants submit any information required for the documentation of the prices offered.

### 3.2.3 AWARD CRITERION – EVALUATION OF OFFERS

Award criterion is the the Most economically advantageous tender considering the best price / quality ratio.

Offers which have been rejected as inadmissible or as not meeting the minimum requirements shall not be evaluated.

#### 3.2.3.1 Evaluation of Technical Offers

The Technical Offers of all qualified participants shall be evaluated as follows:

The successful participant must fulfil all On/Off selection criteria as laid down at point 2.2.4

Offers fulfilling the On/Off Selection criteria will be evaluated

(1) Criterion	(2) Weighting (w)	(3) Points of criterion (c)	(4) Score= (2) x (3)
Section 1: Expertise and work experience	80%		
Applicants must present experience on the following (Required/Evaluated)	6%		

<ul style="list-style-type: none"> <li>A record of preparing the feasibility study of at least two (2) grid connected PV plants with a minimum aggregate installed capacity of 100 MW (comprising PV plants of more than 10 MW) including at least one 50 MW PV plant.</li> </ul>	1%		
<ul style="list-style-type: none"> <li>A record of preparing the feasibility study of at least one (1) grid connected FPV plant with a minimum installed capacity of 8 MW.</li> </ul>	2%		
<ul style="list-style-type: none"> <li>A record of performing a Grid Impact Study for PV plants including at least a plant of 50 MW.</li> </ul>	1%		
<ul style="list-style-type: none"> <li>A record of at least one project on agriculture development.</li> </ul>	1%		
<ul style="list-style-type: none"> <li>A record of at least one project for funding proposals preparation to climate funds or other donors</li> </ul>	1%		
<b>Applicants presenting the following additional credentials might get additional score (Desired/Evaluated). Please note:</b> Only references pertaining to plants with a capacity of more than 10 MW (including ground-mounted PV and floating PV) will be taken into account.	6%		
<ul style="list-style-type: none"> <li>Owner's engineer in the PV sector for at least one project.</li> </ul>	2%		
<ul style="list-style-type: none"> <li>Technical Advisor to Governments for at least one solar PV project.</li> </ul>	1%		
<ul style="list-style-type: none"> <li>Technical advisor for the selection of a PV developer through an IPP scheme for at least one project.</li> </ul>	1%		
<ul style="list-style-type: none"> <li>Lender's technical advisor for at least one solar PV project.</li> </ul>	1%		
<ul style="list-style-type: none"> <li>Independent Engineer for at least one project solar PV.</li> </ul>	1%		
<b>Experts</b>			
<b>Expert #1: Team Leader</b>	9%		
A Master's Degree in Renewable Energy, Environmental or Agricultural Engineering, Environmental Science or management, Water resources management, Agro-socio economics or a directly related field <b>(ON/OFF)</b>	ON/OFF		
Excellent oral and written communication skills in French or English <b>(ON/OFF)</b>	ON/OFF		
A proven track of 10 years of professional experience in the field of renewable energy, environmental, agricultural and natural resources management, environmental policies, ecosystem services or other relevant topic <b>(Required/Evaluated)</b>	2%		
A proven track record of two (2) projects relevant to renewable energy, environmental and natural resources management and/or agricultural, socio-economy and environmental policies, or other relevant topic <b>(Desired/Evaluated)</b>	2%		
Strong leadership skills with the ability to lead a team of experts and effectively manage project activities: A proven track record as team leader for two (2) projects of similar complexity over the last 10 years <b>(Required/Evaluated)</b>	3%		
A proven track record of two (2) successful assignments or projects in Morocco that are directly relevant to renewable energy, environmental, natural resources and/or ecosystems management <b>(Desired/Evaluated)</b>	2%		
<b>Expert #2: Senior Solar Energy Expert / Utility-Scale PV &amp; Floating Solar (FPV) Project Manager</b>	8%		
A Master's Degree in Renewable Energy Engineering, Electrical Engineering (Power Systems), or equivalent technical field <b>(ON/OFF)</b> .	ON/OFF		
Excellent oral and written communication skills in French or English <b>(ON/OFF)</b> .	ON/OFF		
Strong leadership skills with the ability to lead a team of experts and effectively manage project activities. A proven track of at least 10 years of professional experience in leading the development, execution, and commissioning of large-scale PV plants (more than 10 MW). <b>(Required/Evaluated)</b>	3%		

A proven track record of developing at least one (1) Floating PV plant of more than 5 MW <b>(Required/Evaluated)</b>	4%		
A proven track record of one (1) successful assignment or project in Morocco related to renewable energy over the last 10 years <b>(Desired/Evaluated)</b>	1%		
<b>Expert #3: Water Management Expert</b>	7%		
A minimum of a Master's degree (MSc or equivalent) in hydraulics, hydrology, hydrogeology, irrigation or water engineering or a directly related field <b>(Required ON/OFF)</b>	ON/OFF		
Excellent oral and written communication skills in French <b>(ON/OFF)</b> .	ON/OFF		
Minimum 7 years of professional experience in the field of hydraulic or water resources engineering <b>(Required/Evaluated)</b>	2%		
A proven track record of developing a minimum of 2 feasibility studies for hydraulic infrastructure (dams, irrigation networks, etc.), precision agriculture or other related topic <b>(Desired/Evaluated)</b>	3%		
A proven track record of one (1) feasibility study or project in Morocco related to hydraulic infrastructure (dams, irrigation networks, etc.), precision agriculture or other related topic <b>(Desired/Evaluated)</b>	2%		
<b>Expert #4: Electrical Systems Engineer</b>	8%		
A Master's degree in Electrical engineering, power generation, distribution systems, or a directly related field.	ON/OFF		
Excellent oral and written communication skills in French <b>(ON/OFF)</b> .	ON/OFF		
A proven track record of 7 years of professional experience in designing electrical networks for renewable energy (PV or wind power plants)	2%		
<b>(Required/Evaluated)</b> .			
Demonstrated experience (2 projects) in managing interfaces with grid operators and knowledge of electrical standards (IEC, etc.) and protection devices for projects of at least 10 MW.	4%		
<b>(Required/Evaluated)</b> .			
A proven track record of one (1) assignment or project in Morocco related to renewable energy <b>(Desired/Evaluated)</b>	2%		
<b>Expert #5: Civil and Construction Expert</b>	7%		
Master's in Civil Engineering, Structural Engineering, or Construction Management, Geotechnical Engineering, Hydraulic Engineering, Marine Engineering or a related field <b>(ON/OFF)</b>	ON/OFF		
Excellent oral and written communication skills in French <b>(ON/OFF)</b> .	ON/OFF		
At least 5 years of experience in in designing foundations and infrastructure suitable for aquatic environments <b>(Required/Evaluated)</b>	3%		
A proven track record of one (1) project related to anchoring systems, floats, and support structures. <b>(Required/Evaluated)</b> .	4%		
<b>Expert #6: Institutional Expert</b>	7%		
Master's degree in , Law, public policies, Environmental studies, international development, engineering or a related field.	ON/OFF		
Excellent oral and written communication skills in French <b>(ON/OFF)</b> .	ON/OFF		
<b>A proven track record of 7 years of professional experience</b> in institutional analysis, governance frameworks, and policy advisory. <b>(Required/Evaluated)</b>	3%		
A Proven track record of at least two (2) projects related to designing or reforming institutional arrangements in the water or energy or environment sectors <b>(Required/Evaluated)</b>	4%		
<b>Expert #7: Environmental Expert</b>	7%		
A minimum of a Master's degree (MSc or equivalent) in environmental engineering/management, or related field <b>(Required ON/OFF)</b>	ON/OFF		

Excellent oral and written communication skills in French <b>(ON/OFF)</b> .	<b>ON/OFF</b>		
Minimum 7 years of professional experience in the field of environmental and social safeguards development or environmental impact assessments <b>(Required/Evaluated)</b>	<b>1%</b>		
A proven track record of a minimum of 2 environment and social safeguards studies developed for renewable energy projects of at least 10 MW <b>(Desired/Evaluated)</b>	<b>3%</b>		
A proven track record of 2 environment and social safeguards studies developed for projects submitted to GCF <b>(Desired/Evaluated)</b>	<b>3%</b>		
<b>Expert #8: Agriculture Expert</b>	<b>7%</b>		
A Master's degree in the field of Agriculture engineering, Irrigation, Soil Science or a related field. <b>(ON/OFF)</b> .	<b>ON/OFF</b>		
Excellent oral and written communication skills in French <b>(ON/OFF)</b> .	<b>ON/OFF</b>		
A proven track record of 7 years of professional experience in the field of Agriculture, sustainable agricultural/irrigation practices, agriculture-environment Soil Management or other relevant topic <b>(Required/Evaluated)</b> .	<b>3%</b>		
A proven track record of two (2) assignment/project relevant to precision agriculture or modern irrigation technologies, such as automated irrigation systems, sensor-based irrigation (e.g., soil moisture sensors, weather stations), and smart irrigation technologies <b>(Desired/Evaluated)</b> .	<b>4%</b>		
<b>Expert #9: Climate Change / Project preparation Expert</b>	<b>8%</b>		
A minimum of a Master's degree (MSc or equivalent) in environment, climate change, development, or related field <b>(Required, ON/OFF)</b>	<b>ON/OFF</b>		
Excellent oral and written communication skills in French <b>( ON/OFF)</b>	<b>ON/OFF</b>		
At least 10 years of experience in the field of climate change or environmental resources management or the design, implementation, monitoring and evaluation of development or climate change projects <b>(Required, Evaluated)</b> ,	<b>2%</b>		
A proven track record of developing a minimum of 1 GCF Concept Notes <b>(Desired, Evaluated)</b>	<b>3%</b>		
A proven track record of developing a minimum of 1 GCF Concept Notes that has been approved by GCF <b>(Desired, Evaluated)</b>	<b>3%</b>		
<b>Section 2: Approach and Methodology</b>	<b>20%</b>		
The approach to the requested Assignment will include a detailed description of the methodology to achieve all objectives and tasks, deliver all outputs as described in the Terms of Reference, and consider the appropriateness to local conditions. <b>(Required)</b> .	<b>15%</b>		
Risks and Mitigation Measures: description of the potential risks associated with the implementation of the Assignment, which have the potential to hinder the successful achievement and timely completion of anticipated outcomes, as well as compromise their quality. This will also entail a description of the counteractive measures that will be implemented to mitigate these risks. <b>(Required)</b> .	<b>5%</b>		
<b>Total</b>	<b>100%</b>		

**Failure to provide the minimum required qualifications is considered ground for disqualification.**

Scoring for each evaluated section will be made as following:



Section 1 – Expertise and work experience: score starts at 100 points (when minimum requirements are met) and can reach 150 points depending on the description of the participant and the number of projects implemented in excess of those required as a minimum. (100p Base +10p for extra criteria over base up to 50 additional points)

Section 2 – Approach and Methodology: score starts at 100 points and can reach 150 points depending on the length, detail, depth, and structure of the information provided.

Each Section/evaluation criterion is evaluated autonomously. The final scoring of each evaluation criterion is the outcome of its scoring multiplied by the corresponding weighting factor. The overall score of the technical offer is the sum of the final scoring of all the Sections/evaluation criteria.

### **3.2.3.2 Evaluation of Financial Offers**

Upon completion of the technical evaluation all qualified Participants will be notified by the Contracting Authority to send the password for unlocking Folder B containing their Financial Offer.

### **3.2.3.3 Identification of the most economically advantageous offer on the basis of best price / quality ratio**

The overall score of the technical offer is calculated on the basis of the following formula:

$$B_i = w_1 \times c_1 + w_2 \times c_2 + \dots$$

For the overall score which will determine the ranking of offers, technical evaluation will be weighted with 80%, and the financial offer with 20%.

The final listing of the most advantageous offers will be made on the basis of the following formula:

$$\Lambda_i = 0.8 * (B_i/B_{\max}) + 0.2 * (K_{\min}/K_i).$$

Where:

- B<sub>max</sub>: the max score received by the best of the technical offers received
- B<sub>i</sub>: the score of the technical offer
- K<sub>min</sub>: The cost of the financial offer with the minimum price offered.
- K<sub>i</sub>: The cost of the financial offer

The most advantageous offers is the one with the greater value of  $\Lambda$ .

In case of equality of overall scores, the winning proposal is the one whose corresponding technical proposal received the highest rating.

### **3.2.3.3 Clarifications during the (technical and financial) evaluation of offers**

The Contracting Authority may, during the evaluation of offers, ask the Participants to provide clarifications on the documents submitted with their offers, within reasonable time.

Any clarifications and/or additional documents submitted by the Participants not in the context of a request for clarifications posed by the Contracting Authority are not taken into account for the evaluation of offers.

During the evaluation of offers the Contracting Authority, by applying the principles of equal treatment and of transparency, may request from participants, when the information or the documentation they are obliged to submit are or appear incomplete or wrong, including those in the Solemn self-declaration, to submit, to complement or to clarify the relevant information or documentation, within a time-frame of at least 10 calendar days, with a maximum of 20 calendar days from the date the participants receive the relevant request from the Contracting Authority.

## **4. Evidence to be submitted following offer evaluation**

**4.2.1** Following offer evaluation, the Participant to whom the assignment is to be awarded (provisional contractor) must submit the award supporting documents required in each case in a folder marked **"Award Supporting Documents" within a deadline which cannot be less than ten (10) days or higher than twenty (20) days** from the relevant notice. The Contracting Authority may extend the above deadline if adequately reasoned for fifteen (15) more days maximum.

If the inspection of the above supporting documents shows that the particulars declared in the solemn Self-Declaration are false or inaccurate, the provisional contractor shall be forfeited and the Assignment shall be awarded to the Participant who submitted the next most economically advantageous offer. If no Participant has submitted any true or accurate declaration, the award procedure shall be cancelled. The same applies if the provisional contractor does not submit the necessary originals or copies of the above supporting documents within the prescribed time period or if the supporting documents duly and timely produced do not prove absence of grounds for disqualification.

The documents mentioned above include mainly the following:

**a. Extract from the Criminal Records** issued up to two (2) months prior to the date of its submission. The obligation to furnish the above extract concerns:

aa) in case of limited liability companies and personal companies (general and limited partnerships), the administrators;

bb) in case of societe anonyme, the Chief Executive Officer and all members of the Board of Directors.

**b. Official registration certificate**, VAT number registration and legal status form. Certificates regarding the legal representation of legal entities have to be issued up to thirty (30) working days prior to the date of their submission.

**c. Certificate proving the payment of taxes**, valid at the date of its submission

**d. Certificate proving the payment of social security contributions** valid at the date of its submission

**e. Certificate** that the economic operator is not bankrupt or is not the subject of restructuring or special liquidation proceedings, where its assets are not being administered by a liquidator or by the court, where it is not in an arrangement with creditors, where its business activities are not suspended or it is not in any analogous situation arising from a similar procedure under national laws and regulations.

**f. A declaration on oath** or, in countries where there is no provision for declarations on oath, by a solemn declaration made by the person concerned before a competent judicial or administrative authority, a notary or a competent professional or trade body, in the country of origin or in the country where the Participant is established, declaring that

(a) it has not been found guilty of grave professional misconduct, including distortion of competition, neither has breached its obligations in the fields of environmental, social and labour law

(b) it has not entered into agreements aimed at distorting competition

(c) there is no conflict of interests

(d) it has not been involved in the preparation of the procurement procedure

(e) it has not been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds of exclusion or the fulfilment of the selection criteria, has not withheld such information or it is not able to submit the supporting documents required in **art. 4** of the present Document.

(f) it has not shown significant or persistent deficiencies in the performance of a public contract or of a contract with an international organization or a contract with the Contracting Authority

(g) it has not undertaken to unduly influence the decision-making process of the Contracting Authority, to obtain confidential information that may confer upon it undue advantages in the procurement

procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award

(h) it has not been removed or suspended from the vendor list of the UN or other such lists of the EU, or associated with, any company or individual appearing on the 1267/1989 list of the UN Security Council or ineligibility list or in the [EU terrorist list - Consilium \(europa.eu\)](http://eu.terroristlist.eu)

(i) it does not hold public office or use government officials as consultants or provides of travel grants to government officials.

In case an extract from the Criminal Records or other certificate is not being issued in the country of origin / registration of the Participant, it can be replaced by a solemn statement from the persons liable to produce an extract of their criminal record, before a competent court or an administrative authority or a notary public of the country where the supplier is established, expressly stating the above.

## 5. Contract Price, Schedule of Payments,

The maximum fee for this Assignment is **365,000 USD**. This amount includes all other costs, income taxes and any other amount payable or cost that may be required for the completion of the work/service, **including VAT**.

The schedule of payments is as follows:

Deliverables – as per ToR	Delivery date (weeks after contract signature)	Payment (% of total)
D1.1 (final), D1.2, D2.2.1 (final), D2.2.2, D2.1 (draft), D2.3.1 (draft), D3.1 (draft),	6 weeks	20%
D2.4.1 (draft), D2.1 (final), D3.1 (final), D3.2 (final), D2.3.1 (final), D2.3.2, D2.5.1 (draft)	12 weeks	30%
D2.5.1 (final), D2.5.2, D3.3 (final), D4.1 (final), D2.6.1 (final), D2.6.2, D4.2 (draft), D4.3 (draft)	18 weeks	20%
D2.7 (final), D4.2 (final), D4.3 (final), D4.4, D2.4.1 (final), D2.4.3	24 weeks	30%

## 6. Contract award - Cancellation

### 6.1. Contract award - conclusion

Following the positive inspection of the documentation provided under article 4, the Contracting Authority promptly notifies the award decision to all Participants, using all advisable means, such as fax, email, etc. for which a delivery receipt is provided and asks the contractor to sign the contract within twenty (20) days from dispatch of the relevant special written notice.

## **7. Termination / cancelation / repetition / reformulation of the procurement procedure**

Termination of a procurement procedure, partial cancellation and repetition of a procedure, reformulation of procedure results.

7.1. GWP-Med/MIO-ECSDE may, by a reasoned decision, and after the opinion of the competent body, cancel the procurement procedure by annulling the respective Call, either due to failure to submit a tender or the rejection of all tenders or the exclusion of all Participants in accordance with the terms and conditions of the Call.

7.2. Cancellation of the procurement procedure may take place by a reasoned decision of the GWP-Med/MIO-ECSDE, in the following cases:

- i. due to the irregularity of the procurement procedure
- ii. if the financial and technical parameters related to the award process have changed substantially and the execution of the contractual object is no longer of interest to GWP-Med/MIO-ECSDE
- iii. if due to force majeure, the contract cannot be properly executed
- iv. if the tender selected is deemed not economically advantageous
- v. in case of expiry of the bids
- vi. in case the needs of GWP-Med/MIO-ECSDE and / or of the beneficiary (-ies) of the project have changed
- vii. in case the circumstances have changed resulting in the inability to deliver the contract / project (eg local community reactions, inability to fund, etc.).
- viii. in case of other imperative reasons of public interest such as for purposes of public health or environmental protection.

7.3. If errors or omissions are found at any stage of the award procedure, the GWP-Med/MIO-ECSDE may, after the opinion of the competent body, either cancel the proceedings partially or reshape the outcome accordingly or decide to repeat the procedure from the point where the error occurred, or omission.

7.4. GWP-Med/MIO-ECSDE also reserves the right, after the opinion of the competent body, to decide, in addition to the cancellation of the procurement procedure or the annulment of the Call, the repetition of any phase of the concluding procedure, as well, with or without modifying its terms or recourse to the negotiation process, provided it is in conformity with the Internal Rules and Regulations of GWP-MED /MIO-ECSDE.

7.5. Under no circumstances shall GWP-MED /MIO-ECSDE be obliged to pay to Participants any compensation for expenses or other positive or consequential damages that may have been incurred by their participation in the proceedings.

## **8. Objections**

Objections against any act of the Contracting Authority can be submitted within five (5) days from the notification of the Contracting Authority's act.

An objection to the call for offers can be submitted within a period that extends up to half the period from the publication of the call in the Contracting Authority's website and the final date of submission of offers. For the calculation of this period's deadline, the dates of the publication of the call and the submission of the offers are considered. Objections are submitted in written, by courier, by fax or by email.

Objections are submitted to the Contracting Authority, which shall decide within ten (10) days from the notification of the objection. In the event of an objection to the call for offers, the Contracting Authority shall decide in any case before the closing date for the submission of offers. In case the Contracting Authority has not answered within the above deadline, the rejection of the objection is presumed.

For any clarifications on the present call for offers please contact:

Ms. Barbara Tomassini, e-mail: [barbara@gwpmed.org](mailto:barbara@gwpmed.org)

The present call for quotations is posted on the website of GWP-Med ([www.gwp-med.org](http://www.gwp-med.org)).

The Chairman of GWP-Med/MIO-ECSDE

Prof. Michael J. Scoullas

## **Annexes :**

**Annex 1: ToR**

**Annex 2: Financial Offer**

**Annex 3: Submission Letter**

**Annex 4: Technical Offer Form**

**Annex 5: Solemn Self Declaration**

**Annex 6: Draft Contract**

**THE CHAIRMAN**

**Prof. MICHAEL SCULLOS**