

Global Water Partnership – Mediterranean (GWP – Med)  
Legally and lawfully represented by the non-profit society

MEDITERRANEAN INFORMATION OFFICE FOR ENVIRONMENT, CULTURE AND SUSTAINABLE DEVELOPMENT  
– MIO ECSDE

ANNOUNCES THE PRESENT CALL 13/2026/Crown FOR OFFERS  
For the

*Technical Assistance on Agricultural Water Conservation in the Area of  
Bousalem, Jendouba, Medjerda Basin, Tunisia*

**SUBMISSION OF OFFERS BY:** 6th March 2026, at 17:00h CET

**MAX AVAILABLE BUDGET:** EUR 41.000 including VAT.

\*\*In case of freelancer 20% of the amount invoiced will be withheld and forwarded to the Greek tax authorities unless the freelancer provides a signed Avoid double taxation Agreement (in case there is a double taxation treaty between the two countries) or a certification of his tax registration at the taxation authority (in case there is not a double taxation treaty between the two countries)

**AWARD CRITERION:** The Most Economically Advantageous offer with criterion the lowest price for the offers satisfying the selection criteria.

This amount includes all other costs, income taxes, VAT and any other amount payable or cost that may be required for the completion of the work/service, including, traveling to the pilot area (Bousalem, Jendouba, Medjerda Basin, Tunisia), including the implementation of the four (4) training sessions.

#### Description of the Assignment

GWP-Med is announcing the present Call for Offers for the “Technical Assistance on Agricultural Water Conservation in the Area of Bousalem, Jendouba, Medjerda Basin, Tunisia” in the framework of the “Smart Agro-Irrigation for Water Efficiency and Sustainability in Medjerda Basin” Project, funded by CROWN HOLDINGS INC.

The two (2) main objectives of the project are:

- The conservation of 30,000 m<sup>3</sup>/y – compared to a baseline irrigation water consumption
- Provide evidence that water conservation measures in the Medjerda Basin can have a positive impact on the quantity of water which is distributed to Tunis.

The objective of the assignment under the Call is for the Successful Participant to provide technical assistance to GWP-Med on the implementation of the project by identifying its specificities in the field and by providing the necessary information for both technical and administrative procedures.

For a detailed description of the Assignment, please refer to the respective ToR.

## Procurement

The procurement will proceed having regard to:

- ✓ General principles of EU law on procurements.
- ✓ Internal Rules and Regulations of MIO-ECSDE/GWP-MED which can be found at <https://mio-ecsde.org/about-us/our-accountability> and at <https://www.gwp.org/en/About/who/Governance-Funding/>
- ✓ The present CALL FOR OFFERS and its supporting documents.

## Offer Submission

Interested participants should submit their offer electronically including the following:

### Folder A containing the:

1. CV - clearly addressing the qualifications and experience requirements (in case of a group of experts / company please submit the CV of the lead expert).
2. Registration certificate proving enrolment in one of the official professional or trade registries in Tunisia
3. A "Note of Understanding" – a 3-pages (max) note describing the description of the work that is to be performed and the methodology that is to be adopted.
4. Solemn Self Declaration (available in Annex 1)

### Folder B (password protected) containing:

Financial offer

**Please read carefully the section "How to submit an offer" of the present call, on how exactly you are required to submit your offer**

Offers must be submitted for the entire Assignment.

Offers for part of the Assignment will not be accepted.

The Participants shall bear all costs associated with the preparation and submission of their offer.

The Contracting Authority will in no case be responsible or liable for such costs, whatever the conduct or outcome of the procedure.

The Contracting Authority will neither be responsible for, nor cover, any expenses or losses incurred by the participants for any site visits and inspections or any other aspect of their offer.

The Contracting Authority may ask Participants to submit supporting documents concerning their offer (references, certificates, publications etc.)

The language of this procedure, the tender documents and the offers is English. Any documentation (certificates, etc) submitted in any other language should be accompanied by a translation in English, certified by a lawyer or public authority **otherwise the application will be rejected**. Exception: National Registration documents may be submitted in French.

## Deadline for submission of offers

The **deadline** for submission of offers is set to be **6<sup>th</sup> March 2026, at 17:00h CET**.

The successful participant will be informed within 10 working days following the submission deadline.

The results of the present call for offers will be published at the GWP-Med Website <https://www.gwp.org/en/GWP-Mediterranean/>

## Clarifications

### 1. Clarifications on the published Call for Offers

Requests for clarifications should be submitted by email, the latest, seven (7) days before the closing date of this call for offers.

The answers / additional information will be published on the website of GWP-Med four (4) days before the closing date of this call for offers.

### 2. Clarifications during the (technical and financial) evaluation of offers

The Contracting Authority may, during the evaluation of offers, ask the Participants to provide clarifications on the documents submitted with their offers, within reasonable time.

Any clarifications and/or additional documents submitted by the Participants not in the context of a request for clarifications posed by the Contracting Authority are not taken into account for the evaluation of offers.

During the evaluation of offers the Contracting Authority, by applying the principles of equal treatment and of transparency, may request from participants, when the information or the documentation they are obliged to submit are or appear incomplete or wrong, including those in the Solemn self-declaration, to submit, to complement or to clarify the relevant information or documentation, within a time-frame of **at least 5 calendar days, with a maximum of 10 calendar days** from the date the participants receive the relevant request from the Contracting Authority.

## Eligibility Conditions – Participation Requirements

Participation in the present call for offers is open, on equal terms, to any natural or legal person or entity who meet the legal, financial and technical conditions laid down in this Call where they possess adequate professional experience and capacity.

## Grounds for exclusion – disqualification (ON/OFF)

Participants should verify by submitting a **solemn declaration** (annexed to the present Call) that they are not bankrupt or subject of proceeding for a declaration of bankruptcy, that they are in good standing, operate under no legal restrictions, are not under any liquidation procedure or the subject of proceedings for declaration of liquidation or any similar situation and that they have not been convicted for any one of the following legal offences: participation in a criminal organization, corruption, bribery, fraud, money laundering, terrorist, child labour and human trafficking.

Please refer to the **Solemn Self-Declaration Statement in Annex 1** which should be filled in and signed as indicated. Failure to comply with the requirements included in the Self Declaration is considered ground for exclusion.

### Selection Criteria (Pass/Fail) / Qualification and Experience

Successful participants must have: (in case of a group of experts / company the experience listed below applies for the lead expert).

- i. Possess an engineering Diploma or a Master's degree in agronomic sciences, rural engineering, or a related discipline of equal standing.
- ii. Be enrolled in one of the official professional or trade registries in Tunisia.
- iii. Have minimum experience of ten (10) years on similar projects, involving the creation of optimization models for efficient irrigation water usage, encompassing tasks like estimating water requirements and monitoring agricultural season progression.
- iv. Have minimum experience of five (5) years on On-Site Supervision / Inspection in sectors related to the current project.
- v. Have minimum of two (2) projects directly related to smart irrigation and support to farmers.
- vi. Have expertise in WEFE Nexus: Comprehensive understanding of the interconnections between water, energy, food, and ecosystems in agricultural systems proven through:
  - a) Smart Irrigation Proficiency: At least two (2) projects and advanced knowledge in implementing smart irrigation techniques aimed at optimizing water usage in agricultural contexts.
  - b) Photovoltaics Competence: At least two (2) projects and expertise in utilizing photovoltaic systems for energy generation, particularly in agriculture.
  - c) Piezometer Mastery: At least two (2) projects and demonstrated skill in implementing and managing piezometers, showcasing a deep understanding of groundwater measurement and management.
- vii. Be Proficient in French and Arabic. A strong command of English is advantageous.

For the evaluation of the above ON/OFF Criteria, the applicant must submit:

- Their CV – providing a description of the Participant submitting the Offer, its legal mandates/authorized business activities, the year and country of incorporation, types of activities undertaken, etc.
- Their registration certificates, as stated in point "ii".
- A "Note of Understanding" – a 3-pages (max) note describing the description of the work that is to be performed and the methodology that is to be adopted.
- For points iii, iv, v and vi the Participant should provide a list of projects/assignments providing the following details for each one of them:

Title of Project / Assignment	
Date & Duration of the Project / Assignment	
Geographical area of intervention	
Contents of intervention (mention briefly key elements like type of works and key metrics)	
Cost of the Project / Assignment	
Funder and End Client (if different), contact details for reference cross checking* <ul style="list-style-type: none"><li>• Name of the client</li><li>• Email of the client</li></ul>	
* The participants provide consent to the Contracting Authority to contact the listed clients. In case of confidentiality, please indicate	

**Failure to comply with the above pass / fail requirements and provide relevant proof with the**

application is considered ground for exclusion.

## Awarding Criterion and Evaluation process

The Most Economically Advantageous offer with criterion the lowest price for the offers satisfying the selection criteria.

## Duration of the Contract

The overall duration of the contract will be maximum 21 months after contract signature, up to the 31<sup>st</sup> of December 2027.

## Contract Price, Deliverables and Schedule of Payment

The maximum fee for this assignment is 41.000 €\*, including VAT. This amount includes all other costs, income taxes, traveling to the pilot area (Bousalem, Jendouba, Medjerda Basin, Tunisia), and any other amount payable or cost that may be required for the completion of the work/service, including the implementation of the four (4) training sessions.

\*In case of freelancer 20% of the amount invoiced will be withheld and forwarded to the Greek tax authorities unless the freelancer provides a signed Avoid double taxation Agreement (in case there is a double taxation treaty between the two countries) or a certification of his tax registration at the taxation authority (in case there is not a double taxation treaty between the two countries)

For a detailed description of Tasks, please refer to the ToR. Deadlines to be possibly adapted based on the actual dates that the workshops will take place.

Schedule of payments:

- 30% of contract value upon successful completion of Deliverable #01 – #04
- 20% of contract value upon successful completion of Deliverables #05 – #06
- 20% of contract value upon successful completion of Deliverables #07 – #08
- 15% of contract value upon successful completion of Deliverable #09
- 15% of contract value upon successful completion of Deliverable #10

GWP-Med may order additional services from the successful candidate to complement the task described in the ToR if specific needs arise that cannot be anticipated at this moment. In any case the value of any additional service requested cannot exceed 50% of the amount of the present call.

**The successful consultant must Provide before contract signature.**

- 1) **Certification of payment of Taxes,**
- 2) **Certification of payment of Social Insurance contributions.**

## Termination / cancelation / repetition / reformulation of the procurement procedure

Termination of a procurement procedure, partial cancellation and repetition of a procedure, reformulation of procedure results.

1. GWP-Med/MIO-ECSDE may, by a reasoned decision, and after the opinion of the competent body, cancel the procurement procedure by annulling the respective Call, either due to failure to submit a tender or the rejection of all tenders or the exclusion of all Participants in accordance with the terms and conditions of the Call.

2. Cancellation of the procurement procedure may take place by a reasoned decision of the GWP-Med/MIO-ECSDE, in the following cases:

- i. due to the irregularity of the procurement procedure
- ii. if the financial and technical parameters related to the award process have changed substantially and the execution of the contractual object is no longer of interest to GWP-Med/MIO-ECSDE
- iii. if due to force majeure, the contract cannot be properly executed
- iv. if the tender selected is deemed not economically advantageous
- v. in case of expiry of the bids
- vi. in case the needs of GWP-Med/MIO-ECSDE and / or of the beneficiary (-ies) of the project have changed
- vii. in case the circumstances have changed resulting in the inability to deliver the contract / project (eg local community reactions, inability to fund, etc.).
- viii. in case of other imperative reasons of public interest such as for purposes of public health or environmental protection.

3. If errors or omissions are found at any stage of the award procedure, the GWP-Med/MIO-ECSDE may, after the opinion of the competent body, either cancel the proceedings partially or reshape the outcome accordingly or decide to repeat the procedure from the point where the error occurred. or omission.

4. GWP-Med/MIO-ECSDE also reserves the right, after the opinion of the competent body, to decide, in addition to the cancellation of the procurement procedure or the annulment of the Call, the repetition of any phase of the concluding procedure, as well, with or without modifying its terms or recourse to the negotiation process, provided it is in conformity with the Internal Rules and Regulations of GWP-MED /MIO-ECSDE.

5. Under no circumstances shall GWP-MED /MIO-ECSDE be obliged to pay to Participants any compensation for expenses or other positive or consequential damages that may have been incurred by their participation in the proceedings.

## Objections

Objections against any act of the Contracting Authority can be submitted within five (5) days from the notification of the Contracting Authority's act.

An objection to the call for offers can be submitted within a period that extends up to half the period from the publication of the call in the Contracting Authority's website and the final date of submission of offers. For the calculation of this period's deadline, the dates of the publication of the call and the submission of the offers are considered. Objections are submitted in written, by courier, by fax or by email.

Objections are submitted to the Contracting Authority, which shall decide within ten (10) days from the notification of the objection. In the event of an objection to the call for offers, the Contracting Authority shall decide in any case before the closing date for the submission of offers. In case the Contracting Authority has not answered within the above deadline, the rejection of the objection is presumed.

## How to submit an Offer

**The submission of offers can will be done electronically via e-mail.**

Therefore, you are kindly requested to prepare and send an email to [procurement@gwpmed.org](mailto:procurement@gwpmed.org) writing in the email subject line: 13/2026/Crown, before the above-mentioned closing date for submission of offers the following two folders:

1. A compressed folder (**Folder A**) (.zip or .rar) containing
  - a. CV - clearly addressing the qualifications and experience requirements (in case of a group of experts / company please submit the CV of the lead expert).
  - b. Registration certificate proving enrollement in one of the official professional or trade registries in Tunisia
  - c. A "Note of Understanding" – a 3-pages (max) note describing the description of the work that is to be performed and the methodology that is to be adopted.
  - d. Solemn Self Declaration (available in Annex 1)and any other supporting documents
2. **A password-protected compressed folder(Folder B) (.zip or .rar)** containing only your financial offer. The password for opening the password protected folder with your financial offer should be sent to the same email address ONLY at the request of the contracting Authority which will send a follow up email to all participants that their technical offer has passed the technical evaluation.

**In case the password is sent together with the offer file, the offer will be rejected.**

**In case the financial offer is not password protected, the offer will be rejected.**

Offers submitted after the specified date and time shall not be taken into consideration.

The Contracting Authority bears no liability whatsoever for any late delivery of offers or for the contents of its accompanying folders.

For any clarifications on the present call for offers please contact:

Dr. Nikos Skondras, e-mail: [nikos.skondras@gwpmed.org](mailto:nikos.skondras@gwpmed.org)

The present call for offers is posted on the website of GWP-Med ([www.gwp-med.org](http://www.gwp-med.org)).

The Chairman of GWP-Med/MIO-ECSDE

Prof. Michael J. Scoullos