

Athens, 16 February 2022

Global Water Partnership – Mediterranean (GWP – Med)
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**MEDITERRANEAN INFORMATION OFFICE FOR ENVIRONMENT, CULTURE AND SUSTAINABLE
DEVELOPMENT – MIO ECSDE**

ANNOUNCES THE PRESENT CALL 10/2022/CP2.2 FOR OFFERS

For the

***Preparation of an Assessment on the Water-Energy-Food-Ecosystems
Nexus in Lebanon***

SUBMISSION OF OFFERS BY: 22 ~~11~~ March 2022, at 17:00h CET

MAX AVAILABLE BUDGET: EUR 70.000\$ including VAT.

This amount includes all other costs, income taxes, VAT and any other amount payable or cost that may be required for the completion of the work/service, including travel-related costs.

Description of the Assignment

GWP-Med is announcing the present Call for Offers for the Preparation of a Governance Analysis and an Assessment study on the Nexus in Lebanon, identifying and analysing key cross-sectoral interlinkages as well as concrete lines of action to capture synergies and address trade-offs. This is carried out in the framework of Child Project 2.2 (CP 2.2) of the GEF/UN Environment “Mediterranean Sea Programme (MedProgramme)” and the Component aiming at balancing competing water uses in priority coastal areas through water, food, energy and ecosystems integrated governance, to enhance environmental security and sharing of benefits.

The aim of the Assignment under this Call is to implement a Nexus approach in Lebanon to identify trade-offs and synergies across the Nexus sectors, including in relation to gaps in terms of institutional settings, policy integration and data management, in order to achieve a higher degree of inter-sectoral coherence in the implementation of the above strategies and laws, while identifying concrete priority opportunities for joint, coordinated action that generate cross-sectoral benefits.

For a detailed description of the Assignment, please refer to the respective ToR.

Procurement

The procurement will proceed having regard to:

- ✓ General principles of EU law on procurements.
- ✓ Internal Rules and Regulations of MIO-ECSDE/GWP-MED which can be found at <https://mio-ecsde.org/about-us/our-accountability> and at <https://www.gwp.org/en/About/who/Governance-Funding/>.
- ✓ The present CALL FOR OFFERS and its supporting documents.

Offer Submission

Interested participants should submit an offer including the following:

1. **Technical Offer form** (Attached)
2. **Solemn Self Declaration** (Attached)
3. **Financial offer form** (Attached)

Please read carefully the section “Place & Time of Offers Submission” of the present call, on how exactly you are required to submit your offer

Offers must be submitted for the entire Assignment. Offers for part of the Assignment will not be accepted.

The Participants shall bear all costs associated with the preparation and submission of their offer. The Contracting Authority will in no case be responsible or liable for such costs, whatever the conduct or outcome of the procedure. The Contracting Authority will neither be responsible for, nor cover, any expenses or losses incurred by the participants for any site visits and inspections or any other aspect of their offer.

Deadline for submission of offers

The **deadline** for submission of offers is set to be **22 ~~11~~ March 2022, at 17:00h CET**.

The successful participant will be informed within 10 working days following the submission deadline.

The results of the present call for offers will be published at the GWP-Med Website www.gwpmed.org

Clarifications

Requests for clarifications should be submitted by email, the latest, seven (7) days before the closing date of this call for offers.

The answers / additional information will be published on the website of GWP-Med four (4) days before the closing date of this call for offers.

Eligibility Conditions – Participation Requirements

Participation in the present call for offers is open, on equal terms, to any natural or legal person or entity who meet the legal, financial and technical conditions laid down in this Call where they possess adequate professional experience and capacity.

Grounds for exclusion – disqualification (ON/OFF)

Participants should verify by submitting a **solemn declaration** (annexed to the present Call) that they are not bankrupt or subject of proceeding for a declaration of bankruptcy, that they are in good standing, operate under no legal restrictions, are not under any liquidation procedure or the subject of proceedings for declaration of liquidation or any similar situation and that they have not been convicted for any one of the following legal offences: participation in a criminal organization, corruption, bribery, fraud, money laundering, terrorist, child labour and human trafficking.

Please refer to the **Solemn Self-Declaration Statement in Annex 1 which should be filled in and signed as indicated. Failure to comply with the requirements included in the Self Declaration is considered ground for exclusion.**

Selection Criteria (Pass/Fail)

Successful participant (Natural or Legal Person or Entity):

- Must have a record of minimum 3 projects over the last 10 years of comparable nature and degree of complexity relevant to those required for this Contract
- Must have cumulative annual turnover for the last two financial years must be at least equivalent to the maximum amount of this call.
- Must be enrolled in one of the official professional or trade register kept in their country of registration.
- Must have the capability to produce GIS maps.

Failure to provide the minimum required criteria is considered ground for disqualification

Qualification and Experience

Participants in the call are required to have solid experience in developing and managing complex projects in the field related to the tasks described in the ToR. This needs to be demonstrated in the **Technical Offer** to be submitted as part of the application. A template for the Technical Offer form is available in the Call for Offers.

The Technical Offer Form consists of the following sections:

- Section 1: Expertise and work experience
- Section 2: Approach and Methodology

Regarding Section 1: Expertise and work experience:

The scope of work requires an interdisciplinary team of skilled experts with previous experience in activities similar to those that this assignment entails.

The required and desired qualifications for all experts, including the Team Leader, to be engaged in this assignment are presented in Table 1 below. The inclusion of experts so as the team responds to **every area of expertise** defined in the table below **is mandatory**. If the qualifications of an expert cover the requirements of more than one area of expertise, that expert can be also proposed for these other areas. Qualifications additional to the minimum requested per category will receive additional score under the evaluation process as described in the section Evaluation Process and Awarding Criterion. In

addition, the Participant may propose -as they deem appropriate- additional experts covering other specific areas of expertise.

Failure to provide the minimum required qualifications is considered ground for disqualification.

Table 1 – Required qualifications for the Team of Experts

| Expert n. | Areas of Expertise | Qualifications |
|-----------|---|---|
| 1 | Water Resources Management expert / Team Leader | <ul style="list-style-type: none"> o At least University degree (MSc or equivalent) in water resources management, or environmental engineering/management, or a directly related field (Required). o Minimum 10 years of professional experience in the field of water resources management (Required). o Minimum 3 assignments/projects in Lebanon relevant to water resources management (Required). o 1 assignments/project directly relevant to the Nexus approach in the past 5 years (Required) o Excellent oral and written communication skills in English and Arabic. For the spoken Arabic it is preferable that the candidate speaks Levantine Arabic. |
| 2 | Energy Policy expert | <ul style="list-style-type: none"> o At least University degree in the field of Engineering or Energy Policy or a directly related field (Required). o Minimum 5 years of professional experience in the field of energy (Required). o Minimum 3 assignments/projects in Lebanon relevant to renewable energy or energy use efficiency in the water or agriculture sectors (Required). |
| 3 | Agriculture expert | <ul style="list-style-type: none"> o At least University degree in the field of Agriculture, or Rural Development, or Forestry or a directly related field (Required). o Minimum 10 years of professional experience in the field of Agriculture, or Rural Development, or Irrigation policies (Required). o Minimum 3 assignments/projects in Lebanon relevant to Agriculture, or Rural Development, or Irrigation (Required). |
| 4 | Environment expert | <ul style="list-style-type: none"> o At least University degree in environmental engineering/management, or Biology or a directly related field (Required). o Minimum 10 years of professional experience in the field of environmental policy (Required). o Minimum 3 assignments/projects in Lebanon relevant to the assessment of environmental policies, plans or projects or environmental management (Required). |
| 5 | Institutional/Governance expert | <ul style="list-style-type: none"> o At least University degree in Economics, Political Sciences, International Relations, or any other related field (Required). o Minimum 3 years of of relevant professional working experience in the field of governance (Required). |

| | | |
|--|--|--|
| | | <ul style="list-style-type: none"> o Minimum 2 assignments/projects in Lebanon relevant to water/environmental governance and policy (Required). o Excellent communication skills in English and Arabic. Spoken Arabic should be Levantine Arabic. (Required). |
|--|--|--|

Evaluation process and Awarding Criterion

The Award criterion is the most economically advantageous tender on the basis of best price / quality ratio.

Offers qualified in terms of exclusion grounds and selection criteria will be further evaluated on the basis of the requirements presented under section “Qualification and Experience”, as follows:

| (1) Criterion | (2) Weighting (w) | (3) Points of criterion (c) | (4) Score = (2) x (3) |
|--|-------------------|-----------------------------|-----------------------|
| Section 1: Expertise and work experience | 80% total | | |
| <u>Water Resources Management expert - Team Leader</u> | 23% | | |
| At least University degree in water resources management, or environmental engineering/management, or a directly related field (Required). | 3% | | |
| Minimum 10 years of professional experience in the field of water resources management (Required). | 8% | | |
| Minimum 3 assignments/projects in Lebanon relevant to water resources management (Required) | 5% | | |
| 1 assignment/project directly relevant to the Nexus approach in the past 5 years (Required) | 4% | | |
| Excellent communication skills in English and Arabic. Spoken Arabic should be Levantine Arabic. (Required). | 3% | | |
| <u>Energy Policy expert</u> | 13% | | |
| At least University degree in the field of Engineering or Energy Policy or a directly related field (Required). | 3% | | |
| Minimum 5 years of professional experience in the field of energy (Required). | 5% | | |
| Minimum 3 assignments/projects in Lebanon relevant to renewable energy or energy use efficiency in the water or agriculture sectors (Required) | 5% | | |
| <u>Agriculture expert</u> | 16% | | |

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|--|---------------------|--|--|
| At least University degree in the field of Agriculture, or Rural Development, or Forestry or a directly related field (Required). | 3% | | |
| Minimum 10 years of professional experience in the field of Agriculture, or Rural Development, or Irrigation policies (Required). | 8% | | |
| Minimum 3 assignments/projects in Lebanon relevant to Agriculture, or Rural Development, or Irrigation (Required). | 5% | | |
| <u>Environment expert</u> | 16% | | |
| At least University degree in environmental engineering/management, or Biology or a directly related field (Required). | 3% | | |
| Minimum 10 years of professional experience in the field of environmental policy (Required). | 8% | | |
| Minimum 3 assignments/projects in Lebanon relevant to the assessment of environmental policies, plans or projects (Required). | 5% | | |
| <u>Institutional/Governance expert</u> | 12% | | |
| At least University degree in Economics, Political Sciences, International Relations, or any other related field (Required). | 3% | | |
| Minimum 3 years of of relevant professional working experience in the field of governance (Required). | 3% | | |
| Minimum 2 assignments/projects in Lebanon relevant to water/environmental governance and policy (Required). | 2% | | |
| Excellent communication skills in English and Arabic. Spoken Arabic should be Levantine Arabic. (Required). | 4% | | |
| Section 2: Approach and Methodology | 20% of total | | |
| Approach to the requested Assignment: detailed description of the methodology how the Participant will achieve all objectives and tasks and deliver all outputs as described in the Terms of Reference of the assignment, keeping in mind the appropriateness to local conditions. | 15% | | |
| Risks / Mitigation Measures: description of the potential risks for the implementation of this assignment that may impact achievement and timely completion of expected results as well as their quality. Describe measures that will be put in place to mitigate these risks. | 5% | | |

Failure to provide the minimum required qualifications is considered ground for disqualification.

Scoring for each evaluated section will be made as following:

Section 1 – Expertise and work experience: For Section 1 score starts at 100 points (when minimum requirements are met) and can reach 150 points depending on the description of the participant and the number of projects implemented in excess of those required as a minimum. (100p Base +10p for extra criteria over base up to 50 additional points)

Section 2 – Approach and Methodology: For Section 2, score starts at 100 points and can reach 150 points depending on the length, detail, depth, and structure of the information provided.

Each Section/evaluation criterion is evaluated autonomously. The final scoring of each evaluation criterion is the outcome of its scoring multiplied by the corresponding weighting factor. The overall score of the technical offer is the sum of the final scoring of all the Sections/evaluation criteria.

The overall score of the technical offer is calculated on the basis of the following formula:

$$B_i = w_1 \times c_1 + w_2 \times c_2 + \dots$$

For the overall score which will determine the ranking of offers, technical evaluation will be weighted with 80%, and the financial offer with 20%.

The final listing of the most advantageous offers will be made on the basis of the following formula:

$$\Lambda_i = 0.8 * (B_i/B_{max}) + 0.2 * (K_{min}/K_i).$$

Where:

- Bmax: the max score received by the best of the technical offers received
- Bi: the score of the technical offer
- Kmin: The cost of the financial offer with the minimum price offered.
- Ki: The cost of the financial offer

The most advantageous offers is the one with the greater value of Λ .

In case of equality of overall scores, the winning proposal is the one whose corresponding technical proposal received the highest rating.

Duration of the Contract

The overall duration of the contract will be maximum 12 months.

Contract Price, Deliverables and Schedule of Payment

The maximum fee for this assignment is 70.000 USD. This amount includes all other costs, income taxes and any other amount payable or cost that may be required for the completion of the work/service, including VAT.

For a detailed description of Tasks, please refer to the ToR. Deadlines to be possibly adapted based on the actual dates that the workshops will take place.

| Task # | Deliverables | Deadline |
|--------|--|-------------------------------|
| 1 | - Governance analysis: Criteria for the selection of indicators, Table of Content and Work Plan - Nexus Assessment: Inception Report and Table of Content | 3 weeks after contract signed |

| | | |
|---|---|-------------------------------|
| 2 | - Consolidated overview of current status and trends in the Nexus sectors - Identification of key policy/thematic areas | 5 weeks after contract signed |
| 3 | - Brief overview of strategic and decision-making frameworks in the policy/thematic areas of priority and assessment of how cross-sectoral interlinkages are addressed | 7 weeks after contract signed |
| 4 | - Governance Analysis draft - List of key interlinkages in the policy/thematic areas of priority, identifying key barriers or gaps for coordinated cross-sectoral action - Presentations in the 1st Multi-stakeholders Consultation meeting and the Thematic Group on Water Resources/other thematic groups | May-June 2022 |
| 5 | - Analysis of top priority interlinkages, vis-a-vis the related provisions of the National Water Sector Strategy, including list of proposed measures (see Task 6 above for details) | September 2022 |
| 6 | - Overview of national and international financing schemes and instruments and of IFIs' strategies and priorities - Short-list of concrete Nexus interventions exhibiting strong cross-sectoral relevance and benefits | September 2022 |
| 7 | - Presentation of final draft of findings at the 2nd Multi-stakeholders Consultation meeting and the Thematic Group on Water Resources/other thematic groups | December 2022 |
| 8 | Drafting of final Assessment Report, as well as technical summary, layman's summary and factsheet of the key findings of the Assessment. | January 2023 |

Schedule of payments:

Accomplishment of deliverable 1: 20% of total contract amount

Accomplishment of deliverables 2-4: 30% of total contract amount

Accomplishment of deliverables 5-8: 20% of total contract amount

Approval of final deliverables: 30% of the total contract amount

GWP-Med may order additional services from the successful candidate to complement the task described in the ToR if specific needs arise that cannot be anticipated at this moment. In any case the value of any additional service requested cannot exceed 50% of the amount of the present call.

Termination / cancelation / repetition / reformulation of the procurement procedure

Termination of a procurement procedure, partial cancellation and repetition of a procedure, reformulation of procedure results.

1. GWP-Med/MIO-ECSDE may, by a reasoned decision, and after the opinion of the competent body, cancel the procurement procedure by annulling the respective Call, either due to failure to submit a tender or the rejection of all tenders or the exclusion of all Participants in accordance with the terms and conditions of the Call.

2. Cancellation of the procurement procedure may take place by a reasoned decision of the GWP-Med/MIO-ECSDE, in the following cases:
- i. due to the irregularity of the procurement procedure
 - ii. if the financial and technical parameters related to the award process have changed substantially and the execution of the contractual object is no longer of interest to GWP-Med/MIO-ECSDE
 - iii. if due to force majeure, the contract cannot be properly executed
 - iv. if the tender selected is deemed not economically advantageous
 - v. in case of expiry of the bids
 - vi. in case the needs of GWP-Med/MIO-ECSDE and / or of the beneficiary (-ies) of the project have changed
 - vii. in case the circumstances have changed resulting in the inability to deliver the contract / project (eg local community reactions, inability to fund, etc.).
 - viii. in case of other imperative reasons of public interest such as for purposes of public health or environmental protection.
3. If errors or omissions are found at any stage of the award procedure, the GWP-Med/MIO-ECSDE may, after the opinion of the competent body, either cancel the proceedings partially or reshape the outcome accordingly or decide to repeat the procedure from the point where the error occurred. or omission.
4. GWP-Med/MIO-ECSDE also reserves the right, after the opinion of the competent body, to decide, in addition to the cancellation of the procurement procedure or the annulment of the Call, the repetition of any phase of the concluding procedure, as well, with or without modifying its terms or recourse to the negotiation process, provided it is in conformity with the Internal Rules and Regulations of GWP-Med / MIO-ECSDE.
5. Under no circumstances shall GWP-Med / MIO-ECSDE be obliged to pay to Participants any compensation for expenses or other positive or consequential damages that may have been incurred by their participation in the proceedings.

Objections

Objections against any act of the Contracting Authority can be submitted within five (5) days from the notification of the Contracting Authority's act.

An objection to the call for offers can be submitted within a period that extends up to half the period from the publication of the call in the Contracting Authority's website and the final date of submission of offers. For the calculation of this period's deadline, the dates of the publication of the call and the submission of the offers are considered. Objections are submitted in written, by courier, by fax or by email.

Objections are submitted to the Contracting Authority, which shall decide within ten (10) days from the notification of the objection. In the event of an objection to the call for offers, the Contracting Authority shall decide in any case before the closing date for the submission of offers. In case the Contracting Authority has not answered within the above deadline, the rejection of the objection is presumed.

Place & Time of Offers Submission

Exceptionally and due to the restrictive measures in force due to the coronavirus pandemic, the submission of offers can be done via e-mail.

Therefore, you are kindly requested to prepare and send to procurement@gwpmed.org writing in the email subject line: Call for Offers 10/2022/CP2.2, Preparation of an Assessment on the Water-Energy-

Food-Ecosystems Nexus in Lebanon, before the above-mentioned closing date for submission of offers the following two folders:

1. A compressed folder (.zip or .rar) containing the Technical offer and the Solemn Declaration and any other supporting documents
2. **A password-protected compressed folder (.zip or .rar)** containing only your financial offer. The password for opening the password protected folder with your financial offer should be sent to the same email address ONLY at the request of the contracting Authority which will send a follow up email to all participants that their technical offer has passed the technical evaluation.

In case the password is sent together with the offer file, the offer will be rejected.

Offers submitted after the specified date shall not be taken into consideration.

The Contracting Authority bears no liability whatsoever for any late delivery of offers or for the contents of its accompanying folders.

For any clarifications on the present call for offers please contact:

Ms. Barbara Tomassini, Senior Programme Officer at GWP-Med

Email: barbara@gwpmed.org

The present call for quotations is posted on the website of GWP-Med (www.gwpmed.org).

The Chairman of GWP-Med/MIO-ECSDE

Prof. Michael J. Scoullos