

Athens, 29/04/2020

**Global Water Partnership – Mediterranean (GWP – Med)**  
Legally and lawfully represented by the non-profit society

**MEDITERRANEAN INFORMATION OFFICE FOR ENVIRONMENT, CULTURE AND SUSTAINABLE DEVELOPMENT  
– MIO ECSDE**

**ANNOUNCES THE PRESENT CALL FOR OFFERS  
for the**

***Development of Project Proposal to the Global Environment Facility  
International Waters on Enhancing Mediterranean Depollution and  
Resource Recovery Through Mobilizing Private Sector Investments***

**SUBMISSION OF OFFERS BY: 11<sup>th</sup> May 2020 at 17:00 h (Athens Time)**

**MAX AVAILABLE BUDGET: Euros 18.000 including VAT.**

The amount includes all other costs, income taxes, the 20% Greek tax when non-double taxation is applicable and any other amount payable or cost that may be required for the completion of the work/service apart from travel costs.

### **Description of Service**

GWP-Med is announcing the present call for offers for the Development of Project Proposal to the Global Environment Facility on Enhancing Mediterranean Depollution and Resource Recovery Through Mobilizing Private Sector Investments in the framework of the Sida-supported Project “Making Water Cooperation Happen in the Mediterranean” (**Water Matchmaker Project**).

The objective of the Water Matchmaker project is to make tangible advancements on priority issues of sustainable water resources management, at regional and transboundary levels in the Mediterranean with a focus on and for the benefit of Middle East and North African (MENA) countries. Through targeted, multi-purpose activities, the Project enhances regional cooperation towards sustainable development objectives shared among countries of the region.

The Water Matchmaker project is structured around 2 Components, and addresses selected cross-cutting themes. Through these, targeted challenges will be addressed, defined political and technical agendas will be serviced, capacities will be built, and partnerships will be strengthened and/or further emerge.

### **Objectives of Component 1: Enhance transboundary cooperation**

- facilitate transboundary IWRM by introducing the Water, Energy, Food and Ecosystems Nexus approach through dialogue, knowledge exchange and cross-fertilisation among stakeholders, processes, initiatives and projects.

- facilitate the sustainable management of the North-Western Sahara Aquifer System (NWSAS), by strengthening the knowledge base, and by enhancing the policy process and facilitating the establishment of NWSAS cooperation arrangements.
- build MENA capacity on sustainable use of transboundary water resources and raise awareness on how existing global legal frameworks can contribute to advancing cooperation and strengthening political dialogue.
- assist MENA countries prepare for accession to the UNECE Water Convention and implement its provisions.

### **Objectives of Component 2: Assist regional water and climate change adaptation policy**

- tackle priority water challenges, also related to climate change impacts, in the Mediterranean, including in MENA countries, through technically assisting for coherent policy making for sustainable water management and climate change adaptation within the Union for the Mediterranean.
- tackle climate change impacts in the Mediterranean, including in MENA countries, with emphasis on the coastal through technically assisting for coherent policy making towards measurable results within the Barcelona Convention / UNEP MAP.
- assist aligning the UfM and Barcelona Convention /UNEP MAP policy and operational tools as means towards sustainable development, peace and security in the region.

### **Cross cutting issues: focus on MPs, Media, Gender and Youth**

- strengthen the capacity and the opportunities for involvement in regional processes of the four specific stakeholder groups.
- intensify exposure of gender and youth representatives to key regional IWRM and climate change adaptation processes.
- build more solid and robust synergies between MPs and Media with water policy-makers, civil society, scientists and practitioners, and enhance intervention of MPs and Media in regional water processes supported by the Project.

The Water Matchmaker project is managed by the Global Water Partnership-Mediterranean (GWP) while Project partners and beneficiaries include the Union for the Mediterranean, UNEP Mediterranean Action Plan, UN Economic Commission for Europe, and Observatory for Sahara and Sahel.

The Call for Offers contributes to objectives of Component 2 of the Water Matchmaker project.

### **Procurement**

The procurement will proceed having regard to:

- ✓ General principles of EU law on procurements.
- ✓ Internal Rules and Regulations of MIO-ECSDE/GWP-MED.
- ✓ The present Call for Offers
- ✓ The Terms of Reference.

### **Eligibility Conditions**

Participation in the present call for offers is open, on equal terms, to any natural or legal person or entity who meets the legal conditions as well as the qualifications and experience required by this Call.

### **Evaluation of offers**

## Evaluation Criteria

### **Requirements (ON/ OFF) (if not met, proposal will be rejected with no further evaluation)**

1. At least MSc degree or equivalent in Natural Sciences (in case of a group of experts the experience listed below applies for the lead expert).
2. Excellent written and spoken English

### **Qualification and Experience**

Criteria - min. 100 points, max 150 points per Criterion:

- Minimum 10 years of professional experience in the field of natural resources and environmental management, including 6 years on Mediterranean specificities (Required).
- Participation in the implementation of minimum 4 projects/programs related to Mediterranean cooperation, including with emphasis in MENA countries, on natural resources management, environmental protection and financing partnerships (Required).
- Participation in the elaboration of minimum 3 projects for GEF IW portfolio (Required).
- Minimum 4 years of experience with GEF IW project implementation (Desirable).

### **Award Criterion - Evaluation of offers**

Name of Firm / Participant:			
(i) Criterion	(ii) Weighting (w)	(iii) Points of criterion (c), Min 100 / Max 150 points  <b>100 points are awarded for meeting the minimum standard of each criterion</b>	(iv) Score  = (ii) x (iii)
Minimum 10 years of professional experience in the field of natural resources and environmental management, including 6 years on Mediterranean specificities (Required). <i>(100 points for minimum requirement and 10 points for each extra year with a maximum of 50 points)</i>	20%		
Participation in the implementation of minimum 4 projects related to Mediterranean cooperation, including with emphasis in MENA countries, on natural resources management, environmental protection and financing partnerships (Required). <i>(100 points for minimum requirement and 10</i>	20%		

<i>points for each extra year with a maximum of 50 points)</i>			
Participation in the elaboration of minimum 3 projects for GEF IW portfolio (Required). <i>(100 points for minimum requirement and 5 points for each extra year with a maximum of 50 points)</i>	40%		
Minimum 4 years of experience with GEF IW project implementation (Desirable). <i>(100 points for minimum requirement and 10 points for each extra year with a maximum of 50 points)</i>	20%		
<b>UTO</b>	100%		

Explanatory Notes:

- **Failure to meet the minimum criteria is considered grounds for disqualification.**

**Award criterion**

The Award criterion is the most economically advantageous offer on the basis of best price / quality ratio. Offers shall be evaluated as follows:

In case of equality of overall scores, the retained offer is the one whose corresponding technical Offer received the highest rating.

**Evaluation of Technical Offers**

Each evaluation criterion is evaluated autonomously, according to the respective technical offer submitted. The relative scoring of each evaluation criteria is the outcome of its scoring multiplied by its weighting. The overall score of the technical offer is the sum of the relative scoring of all the evaluation criteria.

The overall score of the technical offer is calculated on the basis of the following formula:

$$UTO = w(i) \times c(i) + w(ii) \times c(ii) + \dots$$

where  $w(i) + w(ii) + \dots = 100$

For the overall score which will determine the ranking of offers, technical evaluation will be weighted with 70%.

**Evaluation of the Financial Offer**

Each financial offer is evaluated on the basis of the following formula:

$$UFO = 100 \times \text{max amount} / \text{financial offer}$$

For the overall score which will determine the ranking of offers, financial evaluation will be weighted with 30%.

Offers which have been rejected as inadmissible or as not meeting the minimum requirements shall not be evaluated.

### **Identification of the most economically advantageous offer on the basis of best price / quality ratio**

The final listing of the most economically advantageous offers will be made on the basis of the following formula:

$$U = UTO \times 70\% + UFO \times 30\%$$

Where U is the total scoring of each offer. The most economically advantageous offer is the one with the greater value of U.

### **Duration of the Contract**

The overall duration of the contract will be maximum 2 months.

### **Contract Price, Deliverables and Schedule of Payment**

The maximum fee for the tasks described above is 18.000 euros. This amount includes all other costs, income taxes, VAT, the 20% Greek tax when non-double taxation is applicable and any other amount payable or cost that may be required for the completion of the work/service. All payments except the advance payment shall be upon reception and acceptance/verification of the deliverables.

The agreed fee is payable as follows:

The consultant will be paid in three (3) instalments upon satisfactory completion and delivery of outputs and related deliverables and upon submission and approval of the respective progress and final reports, as these are described in the ToR attached to the Call, as follows.

- The 1st instalment (20%) will be paid upon delivery of output 1 (Task 1) as well as of minutes of possible on-line meetings (Task 3) and the first progress report (Task 4).
- The second instalment (30%) will be paid upon delivery of output 2 (Task 2) and as well as of minutes of possible on-line meetings (Task 3).
- The third instalment (30%) will be paid upon submission of the rest of the remaining outputs.

### **Termination / cancelation / repetition / reformulation of the procurement procedure**

Termination of a procurement procedure, partial cancellation and repetition of a procedure, reformulation of procedure results.

1. GWP-Med/MIO-ECSDE may, by a reasoned decision, and after the opinion of the competent body, cancel the procurement procedure by annulling the respective Call, either due to failure to submit a tender or the rejection of all tenders or the exclusion of all bidders in accordance with the terms and conditions of the Call.

2. Cancellation of the procurement procedure may take place by a reasoned decision of the GWP-Med/MIO-ECSDE, in the following cases:

- i. due to the irregularity of the procurement procedure
- ii. if the financial and technical parameters related to the award process have changed substantially and the execution of the contractual object is no longer of interest to GWP-Med/MIO-ECSDE
- iii. if due to force majeure, the contract cannot be properly executed
- iv. if the tender selected is deemed not economically advantageous
- v. in case of expiry of the bids
- vi. in case the needs of GWP-Med/MIO-ECSDE and / or of the beneficiary (-ies) of the project have changed
- vii. in case the circumstances have changed resulting in the inability to deliver the contract / project (eg local community reactions, inability to fund, etc.).

3. If errors or omissions are found at any stage of the award procedure, the GWP-Med/MIO-ECSDE may, after the opinion of the competent body, either cancel the proceedings partially or reshape the outcome accordingly or decide to repeat the procedure from the point where the error occurred. or omission.

4. GWP-Med/MIO-ECSDE also reserves the right, after the opinion of the competent body, to decide, in addition to the cancellation of the procurement procedure or the annulment of the Call, the repetition of any phase of the concluding procedure, as well, with or without modifying its terms or recourse to the negotiation process, provided it is in conformity with the Internal Rules and Regulations of GWP-MED /MIO-ECSDE.

5. Under no circumstances shall GWP-MED /MIO-ECSDE be obliged to pay to Bidders / Participants any compensation for expenses or other positive or consequential damages that may have been incurred by their participation in the proceedings.

#### **Clarifications during the (technical and financial) evaluation of offers**

The Contracting Authority may, during the evaluation of offers procedure, ask the Participants to provide clarifications on the documents submitted with their offers, within reasonable time.

When submitting a request for clarifications the Contracting Authority has to observe that the principle of equal treatment and fair competition is respected. Any clarifications and/or additional documentation submitted by the Participants not in the context of a request for clarifications posed by the Contracting Authority are not to be taken into account for the evaluation of offers.

Clarifications or submission of additional evidence shall not constitute an ex post replacement of documents or a submission, for the first time, of evidence, in order to make the offer compliant to the terms and conditions of the Call. Clarifications or submission of additional evidence may only relate to already submitted documents and / or evidence and to terms and conditions which are not explicitly required under penalty of rejecting the offer.

#### **Place & Time of Offers Submission**

Interested Parties shall submit by email ( [secretariat@gwpmed.org](mailto:secretariat@gwpmed.org)) their

**List of implemented projects,**

**CV(s)**

and **the Financial Offer in a separately sealed envelope**, with the indication “Development of Project Proposal to the Global Environment Facility International Waters on Enhancing Mediterranean Depollution

and Resource Recovery Through Mobilizing Private Sector Investments” on their own responsibility, either in person or through a specially authorized representative, or by sending it by registered prepaid post with delivery receipt, at the premises of GWP-Med/MIO-ECSDE  
Address: 12 Kyrristou str, 10556 Athens, Greece (Tel: +30-2103247267, -3247490) on the condition that offers shall reach GWP-Med/MIO-ECSDE’s premises by the indicated in the call submission deadline – **11<sup>th</sup> May 2020 at 17:00 h Athens Time.**

The successful candidate will be informed within 10 working days following the submission deadline.

For any clarifications on the present call for offers please contact:

Mr. Vangelis Constantianos  
e-mail: [vangelis@gwpmed.org](mailto:vangelis@gwpmed.org)

The present call for quotations is posted on the website of GWP-Med ([www.gwp-med.org](http://www.gwp-med.org)).

The Chairman of GWP-Med/MIO-ECSDE  
Prof. Michael J. Scoullou